

MISSISSIPPI TECHNOLOGY ALLIANCE 134 MARKET RIDGE DRIVE
AGENCY ADDRESS

JAMES A. JEFF, JR.
CHIEF EXECUTIVE OFFICER

| | Actual Expenses FY Ending June 30, 2011 | Estimate Expenses FY Ending June 30, 2012 | Requested for FY Ending June 30, 2013 | Requested Increase (+) or Decrease (-) FY 2013 vs. FY 2012 (Col. 3 vs. Col. 2) | |
|---|---|---|---|---|----------------|
| | | | | AMOUNT | PERCENT |
| I. A. PERSONAL SERVICES | | | | | |
| 1. Salaries, Wages & Fringe Benefits (Base) | 1,295,641 | 1,310,381 | 1,600,000 | | |
| a. Additional Compensation | | | | | |
| b. Proposed Vacancy Rate (Dollar Amount) | | | | | |
| c. Per Diem | | | | | |
| Total Salaries, Wages & Fringe Benefits | 1,295,641 | 1,310,381 | 1,600,000 | 289,619 | 22.10% |
| 2. Travel | | | | | |
| a. Travel & Subsistence (In-State) | 58,423 | 50,413 | 82,000 | 31,587 | 62.65% |
| b. Travel & Subsistence (Out-of-State) | 21,181 | 20,281 | 47,000 | 26,719 | 131.74% |
| c. Travel & Subsistence (Out-of-Country) | | | | | |
| Total Travel | 79,604 | 70,694 | 129,000 | 58,306 | 82.47% |
| B. CONTRACTUAL SERVICES (Schedule B): | | | | | |
| a. Tuition, Rewards & Awards | | | | | |
| b. Communications, Transportation & Utilities | 65,326 | 62,550 | 62,550 | | |
| c. Public Information | 44,000 | 5,000 | 50,000 | 45,000 | 900.00% |
| d. Rents | 115,000 | 110,000 | 115,000 | 5,000 | 4.54% |
| e. Repairs & Service | 16,294 | 15,000 | 15,000 | | |
| f. Fees, Professional & Other Services | 557,074 | 367,400 | 651,000 | 283,600 | 77.19% |
| g. Other Contractual Services | | | | | |
| h. Data Processing | | | | | |
| i. Other | | | | | |
| Total Contractual Services | 797,694 | 559,950 | 893,550 | 333,600 | 59.57% |
| C. COMMODITIES (Schedule C): | | | | | |
| a. Maintenance & Construction Materials & Supplies | | | | | |
| b. Printing & Office Supplies & Materials | 195,000 | 190,000 | 210,000 | 20,000 | 10.52% |
| c. Equipment, Repair Parts, Supplies & Accessories | | | | | |
| d. Professional & Scientific Supplies & Materials | | | | | |
| e. Other Supplies & Materials | | | | | |
| Total Commodities | 195,000 | 190,000 | 210,000 | 20,000 | 10.52% |
| D. CAPITAL OUTLAY: | | | | | |
| 1. Total Other Than Equipment (Schedule D-1) | | | | | |
| 2. Equipment (Schedule D-2): | | | | | |
| b. Road Machinery, Farm & Other Working Equipment | | | | | |
| c. Office Machines, Furniture, Fixtures & Equipment | | | | | |
| d. IS Equipment (Data Processing & Telecommunications) | | | | | |
| e. Equipment - Lease Purchase | | | | | |
| f. Other Equipment | | | | | |
| Total Equipment (Schedule D-2) | | | | | |
| 3. Vehicles (Schedule D-3) | | | | | |
| 4. Wireless Comm. Devices (Schedule D-4) | | | | | |
| E. SUBSIDIES, LOANS & GRANTS (Schedule E): | 794,000 | 650,000 | 1,510,000 | 860,000 | 132.30% |
| TOTAL EXPENDITURES | 3,161,939 | 2,781,025 | 4,342,550 | 1,561,525 | 56.14% |
| II. BUDGET TO BE FUNDED AS FOLLOWS: | | | | | |
| Cash Balance-Unencumbered | | | | | |
| General Fund Appropriation (Enter General Fund Lapse Below) | | | 2,000,000 | 2,000,000 | |
| State Support Special Funds | | | | | |
| Federal Funds | 2,226,518 | 1,879,094 | 1,941,550 | 62,456 | 3.32% |
| Other Special Funds (Specify) | 383,421 | 401,931 | 401,000 | (931) | (0.23%) |
| Pointe Innovation and External Affairs | 52,000 | | | | |
| Private/Mississippi Seed Fund | 500,000 | | | | |
| Fund Transfer from MSU CAVS | | 500,000 | | (500,000) | (100.00%) |
| Fund Transfer from DFA | | | | | |
| Less: Estimated Cash Available Next Fiscal Period | | | | | |
| TOTAL FUNDS (equals Total Expenditures above) | 3,161,939 | 2,781,025 | 4,342,550 | 1,561,525 | 56.14% |
| GENERAL FUND LAPSE | | | | | |
| III. PERSONNEL DATA | | | | | |
| Number of Positions Authorized in Appropriation Bill | | | | | |
| a.) Full Perm | 16 | 16 | 20 | 4 | 25.00% |
| b.) Full T-L | | | | | |
| c.) Part Perm. | 2 | 2 | 2 | | |
| d.) Part T-L | | | | | |
| Average Annual Vacancy Rate (Percentage) | | | | | |
| a.) Full Perm | | | | | |
| b.) Full T-L | | | | | |
| c.) Part Perm. | | | | | |
| d.) Part T-L | | | | | |

Approved by: JAMES A. JEFF, JR.
Official of Board or Commission

Budget Officer: TONYA KLAUSER / TKLAUSER@MTA.MS

Phone Number: 601-960-3644

Submitted by: JAMES A. JEFF, JR.
Name

Title: PRESIDENT & CEO

Date: August 11, 2011

REQUEST BY FUNDING SOURCE

Name of Agency MISSISSIPPI TECHNOLOGY ALLIANCE

| Specify Funding Sources As Shown Below | FY 2011 Actual Amount | % Of Line Item | % Of Total Budget | FY 2012 Estimated Amount | % Of Line Item | % Of Total Budget | FY 2013 Requested Amount | % Of Line Item | % Of Total Budget |
|--|-----------------------------|----------------------|-------------------------|--------------------------------|----------------------|-------------------------|--------------------------------|----------------------|-------------------------|
| 1. General _____ State Support Special (Specify) _____ | | | | | | | 475,000 | 29.68% | |
| 2. Budget Contingency Fund | | | | | | | | | |
| 3. Education Enhancement Fund | | | | | | | | | |
| 4. Health Care Expendable Fund | | | | | | | | | |
| 5. Tobacco Control Fund | | | | | | | | | |
| 6. ARRA - Education, Disc., FMAP | | | | | | | | | |
| 7. Hurricane Disaster Reserve Fund | | | | | | | | | |
| 8. Federal _____ Other Special (Specify) _____ | 894,778 | 69.06% | | 949,944 | 72.49% | | 1,020,000 | 63.75% | |
| 9. Pointe Innovation and External Affairs | 95,210 | 7.34% | | 105,437 | 8.04% | | 105,000 | 6.56% | |
| 10. Private/Mississippi Seed Fund | 52,000 | 4.01% | | | | | | | |
| 11. Fund Transfer from MSU CAVS | 253,653 | 19.57% | | | | | | | |
| 12. Fund Transfer from DFA | | | | 255,000 | 19.45% | | | | |
| Total Salaries | 1,295,641 | | 40.97% | 1,310,381 | | 47.11% | 1,600,000 | | 36.84% |
| 1. General _____ State Support Special (Specify) _____ | | | | | | | 80,000 | 62.01% | |
| 2. Budget Contingency Fund | | | | | | | | | |
| 3. Education Enhancement Fund | | | | | | | | | |
| 4. Health Care Expendable Fund | | | | | | | | | |
| 5. Tobacco Control Fund | | | | | | | | | |
| 6. ARRA - Education, Disc., FMAP | | | | | | | | | |
| 7. Hurricane Disaster Reserve Fund | | | | | | | | | |
| 8. Federal _____ Other Special (Specify) _____ | 40,000 | 50.24% | | 42,000 | 59.41% | | 43,000 | 33.33% | |
| 9. Pointe Innovation and External Affairs | 7,911 | 9.93% | | 6,494 | 9.18% | | 6,000 | 4.65% | |
| 10. Private/Mississippi Seed Fund | | | | | | | | | |
| 11. Fund Transfer from MSU CAVS | 31,693 | 39.81% | | 22,200 | 31.40% | | | | |
| 12. Fund Transfer from DFA | | | | | | | | | |
| Total Travel | 79,604 | | 2.51% | 70,694 | | 2.54% | 129,000 | | 2.97% |
| 1. General _____ State Support Special (Specify) _____ | | | | | | | 500,000 | 55.95% | |
| 2. Budget Contingency Fund | | | | | | | | | |
| 3. Education Enhancement Fund | | | | | | | | | |
| 4. Health Care Expendable Fund | | | | | | | | | |
| 5. Tobacco Control Fund | | | | | | | | | |
| 6. ARRA - Education, Disc., FMAP | | | | | | | | | |
| 7. Hurricane Disaster Reserve Fund | | | | | | | | | |
| 8. Federal _____ Other Special (Specify) _____ | 458,394 | 57.46% | | 206,950 | 36.95% | | 193,550 | 21.66% | |
| 9. Pointe Innovation and External Affairs | 190,300 | 23.85% | | 200,000 | 35.71% | | 200,000 | 22.38% | |
| 10. Private/Mississippi Seed Fund | | | | | | | | | |
| 11. Fund Transfer from MSU CAVS | 149,000 | 18.67% | | | | | | | |
| 12. Fund Transfer from DFA | | | | 153,000 | 27.32% | | | | |
| Total Contractual | 797,694 | | 25.22% | 559,950 | | 20.13% | 893,550 | | 20.57% |
| 1. General _____ State Support Special (Specify) _____ | | | | | | | 85,000 | 40.47% | |
| 2. Budget Contingency Fund | | | | | | | | | |
| 3. Education Enhancement Fund | | | | | | | | | |
| 4. Health Care Expendable Fund | | | | | | | | | |
| 5. Tobacco Control Fund | | | | | | | | | |
| 6. ARRA - Education, Disc., FMAP | | | | | | | | | |
| 7. Hurricane Disaster Reserve Fund | | | | | | | | | |
| 8. Federal _____ Other Special (Specify) _____ | 39,346 | 20.17% | | 30,200 | 15.89% | | 35,000 | 16.66% | |
| 9. Pointe Innovation and External Affairs | 90,000 | 46.15% | | 90,000 | 47.36% | | 90,000 | 42.85% | |
| 10. Private/Mississippi Seed Fund | | | | | | | | | |
| 11. Fund Transfer from MSU CAVS | 65,654 | 33.66% | | | | | | | |
| 12. Fund Transfer from DFA | | | | 69,800 | 36.73% | | | | |
| Total Commodities | 195,000 | | 6.16% | 190,000 | | 6.83% | 210,000 | | 4.83% |

Name of Agency MISSISSIPPI TECHNOLOGY ALLIANCE

| Specify Funding Sources As Shown Below | FY 2011 Actual Amount | % Of Line Item | % Of Total Budget | FY 2012 Estimated Amount | % Of Line Item | % Of Total Budget | FY 2013 Requested Amount | % Of Line Item | % Of Total Budget |
|--|-----------------------------|----------------------|-------------------------|--------------------------------|----------------------|-------------------------|--------------------------------|----------------------|-------------------------|
| 1. General _____ State Support Special (Specify) _____ | | | | | | | | | |
| 2. Budget Contingency Fund | | | | | | | | | |
| 3. Education Enhancement Fund | | | | | | | | | |
| 4. Health Care Expendable Fund | | | | | | | | | |
| 5. Tobacco Control Fund | | | | | | | | | |
| 6. ARRA - Education, Disc., FMAP | | | | | | | | | |
| 7. Hurricane Disaster Reserve Fund | | | | | | | | | |
| 8. Federal _____ Other Special (Specify) _____ | | | | | | | | | |
| 9. Pointe Innovation and External Affairs | | | | | | | | | |
| 10. Private/Mississippi Seed Fund | | | | | | | | | |
| 11. Fund Transfer from MSU CAVS | | | | | | | | | |
| 12. Fund Transfer from DFA | | | | | | | | | |
| Total Other Than Equipment | | | | | | | | | |
| 1. General _____ State Support Special (Specify) _____ | | | | | | | | | |
| 2. Budget Contingency Fund | | | | | | | | | |
| 3. Education Enhancement Fund | | | | | | | | | |
| 4. Health Care Expendable Fund | | | | | | | | | |
| 5. Tobacco Control Fund | | | | | | | | | |
| 6. ARRA - Education, Disc., FMAP | | | | | | | | | |
| 7. Hurricane Disaster Reserve Fund | | | | | | | | | |
| 8. Federal _____ Other Special (Specify) _____ | | | | | | | | | |
| 9. Pointe Innovation and External Affairs | | | | | | | | | |
| 10. Private/Mississippi Seed Fund | | | | | | | | | |
| 11. Fund Transfer from MSU CAVS | | | | | | | | | |
| 12. Fund Transfer from DFA | | | | | | | | | |
| Total Equipment | | | | | | | | | |
| 1. General _____ State Support Special (Specify) _____ | | | | | | | | | |
| 2. Budget Contingency Fund | | | | | | | | | |
| 3. Education Enhancement Fund | | | | | | | | | |
| 4. Health Care Expendable Fund | | | | | | | | | |
| 5. Tobacco Control Fund | | | | | | | | | |
| 6. ARRA - Education, Disc., FMAP | | | | | | | | | |
| 7. Hurricane Disaster Reserve Fund | | | | | | | | | |
| 8. Federal _____ Other Special (Specify) _____ | | | | | | | | | |
| 9. Pointe Innovation and External Affairs | | | | | | | | | |
| 10. Private/Mississippi Seed Fund | | | | | | | | | |
| 11. Fund Transfer from MSU CAVS | | | | | | | | | |
| 12. Fund Transfer from DFA | | | | | | | | | |
| Total Vehicles | | | | | | | | | |
| 1. General _____ State Support Special (Specify) _____ | | | | | | | | | |
| 2. Budget Contingency Fund | | | | | | | | | |
| 3. Education Enhancement Fund | | | | | | | | | |
| 4. Health Care Expendable Fund | | | | | | | | | |
| 5. Tobacco Control Fund | | | | | | | | | |
| 6. ARRA - Education, Disc., FMAP | | | | | | | | | |
| 7. Hurricane Disaster Reserve Fund | | | | | | | | | |
| 8. Federal _____ Other Special (Specify) _____ | | | | | | | | | |
| 9. Pointe Innovation and External Affairs | | | | | | | | | |
| 10. Private/Mississippi Seed Fund | | | | | | | | | |
| 11. Fund Transfer from MSU CAVS | | | | | | | | | |
| 12. Fund Transfer from DFA | | | | | | | | | |
| Total Wireless Comm. Devices | | | | | | | | | |

REQUEST BY FUNDING SOURCE

Name of Agency MISSISSIPPI TECHNOLOGY ALLIANCE

| Specify Funding Sources As Shown Below | FY 2011 Actual Amount | % Of Line Item | % Of Total Budget | FY 2012 Estimated Amount | % Of Line Item | % Of Total Budget | FY 2013 Requested Amount | % Of Line Item | % Of Total Budget |
|--|-----------------------------|----------------------|-------------------------|--------------------------------|----------------------|-------------------------|--------------------------------|----------------------|-------------------------|
| 1. General _____ State Support Special (Specify) _____ | | | | | | | 860,000 | 56.95% | |
| 2. Budget Contingency Fund | | | | | | | | | |
| 3. Education Enhancement Fund | | | | | | | | | |
| 4. Health Care Expendable Fund | | | | | | | | | |
| 5. Tobacco Control Fund | | | | | | | | | |
| 6. ARRA - Education, Disc., FMAP | | | | | | | | | |
| 7. Hurricane Disaster Reserve Fund | | | | | | | | | |
| 8. Federal _____ Other Special (Specify) _____ | 794,000 | 100.00% | | 650,000 | 100.00% | | 650,000 | 43.04% | |
| 9. Pointe Innovation and External Affairs | | | | | | | | | |
| 10. Private/Mississippi Seed Fund | | | | | | | | | |
| 11. Fund Transfer from MSU CAVS | | | | | | | | | |
| 12. Fund Transfer from DFA | | | | | | | | | |
| Total Subsidies, Loans & Grants | 794,000 | | 25.11% | 650,000 | | 23.37% | 1,510,000 | | 34.77% |
| 1. General _____ State Support Special (Specify) _____ | | | | | | | 2,000,000 | 46.05% | |
| 2. Budget Contingency Fund | | | | | | | | | |
| 3. Education Enhancement Fund | | | | | | | | | |
| 4. Health Care Expendable Fund | | | | | | | | | |
| 5. Tobacco Control Fund | | | | | | | | | |
| 6. ARRA - Education, Disc., FMAP | | | | | | | | | |
| 7. Hurricane Disaster Reserve Fund | | | | | | | | | |
| 8. Federal _____ Other Special (Specify) _____ | 2,226,518 | 70.41% | | 1,879,094 | 67.56% | | 1,941,550 | 44.70% | |
| 9. Pointe Innovation and External Affairs | 383,421 | 12.12% | | 401,931 | 14.45% | | 401,000 | 9.23% | |
| 10. Private/Mississippi Seed Fund | 52,000 | 1.64% | | | | | | | |
| 11. Fund Transfer from MSU CAVS | 500,000 | 15.81% | | 22,200 | 0.79% | | | | |
| 12. Fund Transfer from DFA | | | | 477,800 | 17.18% | | | | |
| TOTAL | 3,161,939 | | 100.00% | 2,781,025 | | 100.00% | 4,342,550 | | 100.00% |

SPECIAL FUNDS DETAIL

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

| Source (Fund Number) | Detailed Description of Source | (1) Actual Revenues FY 2011 | (2) Estimated Revenues FY 2012 | (3) Requested Revenues FY 2013 |
|---------------------------------------|--|--------------------------------------|---|---|
| | Cash Balance-Unencumbered | | | |
| Budget Contingency Fund | BCF - Budget Contingency Fund | | | |
| Education Enhancement Fund | EEF - Education Enhancement Fund | | | |
| Health Care Expendable Fund | HCEF - Health Care Expendable Fund | | | |
| Tobacco Control Fund | TCF - Tobacco Control Fund | | | |
| ARRA - Education, Discretionary, FMAP | ARRA - Education, Discretionary, FMAP | | | |
| Hurricane Disaster Reserve Fund | HDRF - Hurricane Disaster Reserve Fund | | | |
| Section S TOTAL | | | | |

| Source (Fund Number) | Detailed Description of Source | Percentage Match Requirement | | (1) Actual Revenues FY 2011 | (2) Estimated Revenues FY 2012 | (3) Requested Revenues FY 2013 |
|---|--------------------------------|------------------------------|---------|--------------------------------------|---|---|
| | | FY 2012 | FY 2013 | | | |
| | Cash Balance-Unencumbered | | | | | |
| National Institute Of Standards & Department of Labor (2) | NIST/AMSOUTH BANK | 33.33 | 33.33 | 1,176,518 | 1,276,581 | 1,376,581 |
| Department of Energy (3) | DOL/AMSOUTH BANK | | | 150,000 | | |
| Small Business Administration (4) | DOE/AMSOUTH BANK | 10.20 | 10.20 | 400,000 | 400,000 | 564,969 |
| | SBA/AMSOUTH BANK | | | 500,000 | 202,513 | |
| Section A TOTAL | | | | 2,226,518 | 1,879,094 | 1,941,550 |

| Source (Fund Number) | Detailed Description of Source | (1) Actual Revenues FY 2011 | (2) Estimated Revenues FY 2012 | (3) Requested Revenues FY 2013 |
|--|--------------------------------|--------------------------------------|---|---|
| | Cash Balance-Unencumbered | | | |
| Pointe Innovation and External Affairs | Amsouth Bank | 383,421 | 401,931 | 401,000 |
| Private/Mississippi Seed Fund (1) | Amsouth Bank | 52,000 | | |
| Fund Transfer from MSU CAVS (1) | Fund Transfer from MSU Cavs | 500,000 | | |
| Fund Transfer from DFA (1) | Fund Transfer from DFA | | 500,000 | |
| Section B TOTAL | | 935,421 | 901,931 | 401,000 |

| | | | | |
|--------------------------------|--|------------------|------------------|------------------|
| Section S + A + B TOTAL | | 3,161,939 | 2,781,025 | 2,342,550 |
|--------------------------------|--|------------------|------------------|------------------|

| Name of Fund/Account | Fund/Account Number | Name of Bank (If Applicable) | (1) Reconciled Balance as of 6/30/11 | (2) Balance as of 6/30/12 | (3) Balance as of 6/30/13 |
|----------------------|---------------------|------------------------------|---|---------------------------------|---------------------------------|
| | | | | | |

* Any non-federal funds that have restricted uses must be identified and narrative of restrictions attached.

NARRATIVE OF SPECIAL FUNDS DETAIL AND TREASURY FUND/BANK ACCOUNTS

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

FEDERAL FUNDS

The Federal Funds are made up of four federal programs: MEP.ms, Strategic Biomass Initiative, Department of Labor and Small Business Administration. The Manufacturing Extension Partnership of Mississippi (MEP.ms) is a newly created organization that works to assist Mississippi's Manufacturing organizations. MEP.ms works with partner organizations to provide expertise and services tailored to the most critical needs of area manufacturers, which range from process improvements and worker training to business practices and applications of information technology. MEP.ms partners include the Mississippi Manufacturers Association, several Mississippi Universities and Community Colleges, and private sector service providers.

In addition to our state-wide partners, MEP.ms is part of a nationwide network of not-for-profit centers with more than 400 locations nationwide whose mission is to provide small and medium sized manufacturers with the tools necessary to achieve maximum success. The centers, serving all 50 states and Puerto Rico, are linked together through the Department of Commerce's National Institute of Standards and Technology. By being a part of such a large network of manufacturing service providers, we can deliver nearly any service that is required by a Mississippi Manufacturer.

MEP.ms is housed at the Mississippi Technology Alliance, a non-profit economic development organization in Jackson.

The purpose of the Strategic Biomass Initiative is to strengthen targeted biomass research and development among Mississippi universities and the private sector to break down the hurdles to commercializing renewable energy resources. Biomass involves converting biological materials such as livestock and food processing waste into energy. Biomass research and commercialization may someday reduce our nation's dependence on foreign oil while creating value-added opportunities for Mississippi farmers.

The Department of Labor program focuses attention on the process of innovation, the links between innovation and technology and the many activities that government, academia and the private sector provide to support innovation and economic development.

MTA has an experienced team of community and economic development and technology professionals that help communities plan for the future, build on existing strengths and implement solutions. MTA community assistance provides:

- Technology Resource Assessments & Gap Analysis
- Community/Regional Technology Strategic Planning, Visioning & Benchmarking
- Technology Council Coordination
- Cluster Analysis and Mapping
- Assistance in Identification of Resources & Plan Implementation
- Infostructure Management Services
- Best Practices

This project is funded by a grant from the U.S. Small Business Administration (SBA). SBA's funding should not be construed as an endorsement of any products, opinions, or services. All SBA-funded projects are extended to the public on a nondiscriminatory basis.

**NARRATIVE OF SPECIAL FUNDS DETAIL
AND TREASURY FUND/BANK ACCOUNTS**

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

STATE SUPPORT SPECIAL FUNDS

Mississippi Technology Alliance used all of the budget contingency funds to pay for salaries.

OTHER SPECIAL FUNDS

Launched in 2002 by the Mississippi Technology Alliance, Pointe Innovation magazine is the only publication devoted solely to innovation and technology-based economic development in Mississippi. This 80-page, four-color quarterly magazine is distributed to 25,000 professional and household decision-makers. Pointe Innovation magazine can be found in every Mississippi county and in many of our neighboring states.

When MTA leaders began looking for a vehicle to promote the culture of innovation in Mississippi, they kept coming back to the question: If we don't tell our story who will? Pointe Innovation was created to share the good news about innovation and technology in Mississippi. There are companies throughout our state creating innovative applications and products that will change our world. In addition, there are communities all around Mississippi focused on creating a business and cultural environment to support high-tech, high-growth companies.

Private funds are generated from management fees generated by the Mississippi Seed Fund, monies generated from services provided by the Mississippi Angel Network, High Technology Conference fees, and other revenues generated from private company contracts. Managed by the Mississippi Technology Alliance, the Mississippi Seed Fund provides high-tech start-up companies with access to pre-seed financing, early stage risk capital and product development capital to stimulate and accelerate the development of high-performance, technology-based business ventures in Mississippi.

CONTINUATION AND EXPANDED REQUEST

MISSISSIPPI TECHNOLOGY ALLIANCE

Program No. _____ of _____ Programs

AGENCY

SUMMARY OF ALL PROGRAMS

PROGRAM

| | FY 2011 Actual | | | | |
|---------------------------|----------------|------------------------------|------------------|----------------------|------------------|
| | (1) General | (2) State Support Special | (3) Federal | (4) Other Special | (5) Total |
| Salaries, Wages, Fringe | | | 894,778 | 400,863 | 1,295,641 |
| Travel | | | 40,000 | 39,604 | 79,604 |
| Contractual Services | | | 458,394 | 339,300 | 797,694 |
| Commodities | | | 39,346 | 155,654 | 195,000 |
| Other Than Equipment | | | | | |
| Equipment | | | | | |
| Vehicles | | | | | |
| Wireless Comm. Devs. | | | | | |
| Subsidies, Loans & Grants | | | 794,000 | | 794,000 |
| Total | | | 2,226,518 | 935,421 | 3,161,939 |
| No. of Positions (FTE) | | | 13.00 | 5.00 | 18.00 |

| | FY 2012 Estimate | | | | |
|---------------------------|------------------|------------------------------|------------------|----------------------|------------------|
| | (6) General | (7) State Support Special | (8) Federal | (9) Other Special | (10) Total |
| Salaries, Wages, Fringe | | | 949,944 | 360,437 | 1,310,381 |
| Travel | | | 42,000 | 28,694 | 70,694 |
| Contractual Services | | | 206,950 | 353,000 | 559,950 |
| Commodities | | | 30,200 | 159,800 | 190,000 |
| Other Than Equipment | | | | | |
| Equipment | | | | | |
| Vehicles | | | | | |
| Wireless Comm. Devs. | | | | | |
| Subsidies, Loans & Grants | | | 650,000 | | 650,000 |
| Total | | | 1,879,094 | 901,931 | 2,781,025 |
| No. of Positions (FTE) | | | 13.00 | 5.00 | 18.00 |

| | FY 2013 Increase/Decrease for Continuation | | | | |
|---------------------------|---|-------------------------------|-----------------|-----------------------|------------------|
| | (11) General | (12) State Support Special | (13) Federal | (14) Other Special | (15) Total |
| Salaries, Wages, Fringe | 475,000 | | 70,056 | (255,437) | 289,619 |
| Travel | 80,000 | | 1,000 | (22,694) | 58,306 |
| Contractual Services | 500,000 | | (13,400) | (153,000) | 333,600 |
| Commodities | 85,000 | | 4,800 | (69,800) | 20,000 |
| Other Than Equipment | | | | | |
| Equipment | | | | | |
| Vehicles | | | | | |
| Wireless Comm. Devs. | | | | | |
| Subsidies, Loans & Grants | 860,000 | | | | 860,000 |
| Total | 2,000,000 | | 62,456 | (500,931) | 1,561,525 |
| No. of Positions (FTE) | 6.00 | | 1.00 | (3.00) | 4.00 |

Note: FY2013 Total Request = FY2012 Estimated + FY2013 Incr(Decr) for Continuation + FY2013 Expansion/Reduction of Existing Activities + FY2013 New Activities.

CONTINUATION AND EXPANDED REQUEST

MISSISSIPPI TECHNOLOGY ALLIANCE

Program No. _____ of 1 Programs

AGENCY

SUMMARY OF ALL PROGRAMS

PROGRAM

| | FY 2013 Expansion/Reduction of Existing Activities | | | | |
|---------------------------|---|-------------------------------|-----------------|-----------------------|---------------|
| | (16) General | (17) State Support Special | (18) Federal | (19) Other Special | (20) Total |
| Salaries, Wages, Fringe | | | | | |
| Travel | | | | | |
| Contractual Services | | | | | |
| Commodities | | | | | |
| Other Than Equipment | | | | | |
| Equipment | | | | | |
| Vehicles | | | | | |
| Wireless Comm. Devs. | | | | | |
| Subsidies, Loans & Grants | | | | | |
| Total | | | | | |
| No. of Positions (FTE) | | | | | |

| | FY 2013 New Activities | | | | |
|---------------------------|------------------------|-------------------------------|-----------------|-----------------------|---------------|
| | (21) General | (22) State Support Special | (23) Federal | (24) Other Special | (25) Total |
| Salaries, Wages, Fringe | | | | | |
| Travel | | | | | |
| Contractual Services | | | | | |
| Commodities | | | | | |
| Other Than Equipment | | | | | |
| Equipment | | | | | |
| Vehicles | | | | | |
| Wireless Comm. Devs. | | | | | |
| Subsidies, Loans & Grants | | | | | |
| Total | | | | | |
| No. of Positions (FTE) | | | | | |

| | FY 2013 Total Request | | | | |
|---------------------------|-----------------------|-------------------------------|------------------|-----------------------|------------------|
| | (26) General | (27) State Support Special | (28) Federal | (29) Other Special | (30) Total |
| Salaries, Wages, Fringe | 475,000 | | 1,020,000 | 105,000 | 1,600,000 |
| Travel | 80,000 | | 43,000 | 6,000 | 129,000 |
| Contractual Services | 500,000 | | 193,550 | 200,000 | 893,550 |
| Commodities | 85,000 | | 35,000 | 90,000 | 210,000 |
| Other Than Equipment | | | | | |
| Equipment | | | | | |
| Vehicles | | | | | |
| Wireless Comm. Devs. | | | | | |
| Subsidies, Loans & Grants | 860,000 | | 650,000 | | 1,510,000 |
| Total | 2,000,000 | | 1,941,550 | 401,000 | 4,342,550 |
| No. of Positions (FTE) | 6.00 | | 14.00 | 2.00 | 22.00 |

Note: FY2013 Total Request = FY2012 Estimated + FY2013 Incr(Decr) for Continuation + FY2013 Expansion/Reduction of Existing Activities + FY2013 New Activities.

**SUMMARY OF PROGRAMS
FORM MBR-1-03sum**

MISSISSIPPI TECHNOLOGY ALLIANCE

Agency Name

FUNDING REQUESTED FISCAL YEAR 2013

| PROGRAM | GENERAL | ST.SUPP.SPECIAL | FEDERAL | OTHER SPECIAL | TOTAL |
|---------------------------|-----------|-----------------|-----------|---------------|-----------|
| 1. MS TECHNOLOGY ALLIANCE | 2,000,000 | | 1,941,550 | 401,000 | 4,342,550 |
| SUMMARY OF ALL PROGRAMS | 2,000,000 | | 1,941,550 | 401,000 | 4,342,550 |

CONTINUATION AND EXPANDED REQUEST

MISSISSIPPI TECHNOLOGY ALLIANCE

Program No. 1 of 1 Programs

AGENCY

MS TECHNOLOGY ALLIANCE

PROGRAM

| | FY 2011 Actual | | | | |
|---------------------------|----------------|------------------------------|------------------|----------------------|------------------|
| | (1) General | (2) State Support Special | (3) Federal | (4) Other Special | (5) Total |
| Salaries, Wages, Fringe | | | 894,778 | 400,863 | 1,295,641 |
| Travel | | | 40,000 | 39,604 | 79,604 |
| Contractual Services | | | 458,394 | 339,300 | 797,694 |
| Commodities | | | 39,346 | 155,654 | 195,000 |
| Other Than Equipment | | | | | |
| Equipment | | | | | |
| Vehicles | | | | | |
| Wireless Comm. Devs. | | | | | |
| Subsidies, Loans & Grants | | | 794,000 | | 794,000 |
| Total | | | 2,226,518 | 935,421 | 3,161,939 |
| No. of Positions (FTE) | | | 13.00 | 5.00 | 18.00 |

| | FY 2012 Estimate | | | | |
|---------------------------|------------------|------------------------------|------------------|----------------------|------------------|
| | (6) General | (7) State Support Special | (8) Federal | (9) Other Special | (10) Total |
| Salaries, Wages, Fringe | | | 949,944 | 360,437 | 1,310,381 |
| Travel | | | 42,000 | 28,694 | 70,694 |
| Contractual Services | | | 206,950 | 353,000 | 559,950 |
| Commodities | | | 30,200 | 159,800 | 190,000 |
| Other Than Equipment | | | | | |
| Equipment | | | | | |
| Vehicles | | | | | |
| Wireless Comm. Devs. | | | | | |
| Subsidies, Loans & Grants | | | 650,000 | | 650,000 |
| Total | | | 1,879,094 | 901,931 | 2,781,025 |
| No. of Positions (FTE) | | | 13.00 | 5.00 | 18.00 |

| | FY 2013 Increase/Decrease for Continuation | | | | |
|---------------------------|---|-------------------------------|-----------------|-----------------------|------------------|
| | (11) General | (12) State Support Special | (13) Federal | (14) Other Special | (15) Total |
| Salaries, Wages, Fringe | 475,000 | | 70,056 | (255,437) | 289,619 |
| Travel | 80,000 | | 1,000 | (22,694) | 58,306 |
| Contractual Services | 500,000 | | (13,400) | (153,000) | 333,600 |
| Commodities | 85,000 | | 4,800 | (69,800) | 20,000 |
| Other Than Equipment | | | | | |
| Equipment | | | | | |
| Vehicles | | | | | |
| Wireless Comm. Devs. | | | | | |
| Subsidies, Loans & Grants | 860,000 | | | | 860,000 |
| Total | 2,000,000 | | 62,456 | (500,931) | 1,561,525 |
| No. of Positions (FTE) | 6.00 | | 1.00 | (3.00) | 4.00 |

Note: FY2013 Total Request = FY2012 Estimated + FY2013 Incr(Decr) for Continuation + FY2013 Expansion/Reduction of Existing Activities + FY2013 New Activities.

CONTINUATION AND EXPANDED REQUEST

MISSISSIPPI TECHNOLOGY ALLIANCE

Program No. 1 of 1 Programs

AGENCY

MS TECHNOLOGY ALLIANCE

PROGRAM

| FY 2013 Expansion/Reduction of Existing Activities | | | | |
|---|-------------------------------|-----------------|-----------------------|---------------|
| (16) General | (17) State Support Special | (18) Federal | (19) Other Special | (20) Total |
| Salaries, Wages, Fringe | | | | |
| Travel | | | | |
| Contractual Services | | | | |
| Commodities | | | | |
| Other Than Equipment | | | | |
| Equipment | | | | |
| Vehicles | | | | |
| Wireless Comm. Devs. | | | | |
| Subsidies, Loans & Grants | | | | |
| Total | | | | |
| No. of Positions (FTE) | | | | |

| FY 2013 New Activities | | | | |
|---------------------------|-------------------------------|-----------------|-----------------------|---------------|
| (21) General | (22) State Support Special | (23) Federal | (24) Other Special | (25) Total |
| Salaries, Wages, Fringe | | | | |
| Travel | | | | |
| Contractual Services | | | | |
| Commodities | | | | |
| Other Than Equipment | | | | |
| Equipment | | | | |
| Vehicles | | | | |
| Wireless Comm. Devs. | | | | |
| Subsidies, Loans & Grants | | | | |
| Total | | | | |
| No. of Positions (FTE) | | | | |

| FY 2013 Total Request | | | | |
|---------------------------|-------------------------------|------------------|-----------------------|------------------|
| (26) General | (27) State Support Special | (28) Federal | (29) Other Special | (30) Total |
| Salaries, Wages, Fringe | 475,000 | 1,020,000 | 105,000 | 1,600,000 |
| Travel | 80,000 | 43,000 | 6,000 | 129,000 |
| Contractual Services | 500,000 | 193,550 | 200,000 | 893,550 |
| Commodities | 85,000 | 35,000 | 90,000 | 210,000 |
| Other Than Equipment | | | | |
| Equipment | | | | |
| Vehicles | | | | |
| Wireless Comm. Devs. | | | | |
| Subsidies, Loans & Grants | 860,000 | 650,000 | | 1,510,000 |
| Total | 2,000,000 | 1,941,550 | 401,000 | 4,342,550 |
| No. of Positions (FTE) | 6.00 | 14.00 | 2.00 | 22.00 |

Note: FY2013 Total Request = FY2012 Estimated + FY2013 Incr(Decr) for Continuation + FY2013 Expansion/Reduction of Existing Activities + FY2013 New Activities.

PROGRAM DECISION UNITS

MISSISSIPPI TECHNOLOGY ALLIANCE

1 - MS TECHNOLOGY ALLIANCE

AGENCY

PROGRAM NAME

| | A | B | C | D | E | F | G | H |
|----------------------|--------------------------|-----------------------|------------------------|-------------------------|-------------------------|--------------------------|---|---|
| | FY 2012 Appropriation | Escalations By DFA | Non-Recurring Items | Program Continuation | Total Funding Change | FY 2013 Total Request | | |
| EXPENDITURES: | | | | | | | | |
| SALARIES | 1,310,381 | | | 289,619 | 289,619 | 1,600,000 | | |
| GENERAL | | | | 475,000 | 475,000 | 475,000 | | |
| ST.SUP.SPECIAL | | | | | | | | |
| FEDERAL | 949,944 | | | 70,056 | 70,056 | 1,020,000 | | |
| OTHER | 360,437 | | | (255,437) | (255,437) | 105,000 | | |
| TRAVEL | 70,694 | | | 58,306 | 58,306 | 129,000 | | |
| GENERAL | | | | 80,000 | 80,000 | 80,000 | | |
| ST.SUP.SPECIAL | | | | | | | | |
| FEDERAL | 42,000 | | | 1,000 | 1,000 | 43,000 | | |
| OTHER | 28,694 | | | (22,694) | (22,694) | 6,000 | | |
| CONTRACTUAL | 559,950 | | | 333,600 | 333,600 | 893,550 | | |
| GENERAL | | | | 500,000 | 500,000 | 500,000 | | |
| ST.SUP.SPECIAL | | | | | | | | |
| FEDERAL | 206,950 | | | (13,400) | (13,400) | 193,550 | | |
| OTHER | 353,000 | | | (153,000) | (153,000) | 200,000 | | |
| COMMODITIES | 190,000 | | | 20,000 | 20,000 | 210,000 | | |
| GENERAL | | | | 85,000 | 85,000 | 85,000 | | |
| ST.SUP.SPECIAL | | | | | | | | |
| FEDERAL | 30,200 | | | 4,800 | 4,800 | 35,000 | | |
| OTHER | 159,800 | | | (69,800) | (69,800) | 90,000 | | |
| CAPITAL-OTE | | | | | | | | |
| GENERAL | | | | | | | | |
| ST.SUP.SPECIAL | | | | | | | | |
| FEDERAL | | | | | | | | |
| OTHER | | | | | | | | |
| EQUIPMENT | | | | | | | | |
| GENERAL | | | | | | | | |
| ST.SUP.SPECIAL | | | | | | | | |
| FEDERAL | | | | | | | | |
| OTHER | | | | | | | | |
| VEHICLES | | | | | | | | |
| GENERAL | | | | | | | | |
| ST.SUP.SPECIAL | | | | | | | | |
| FEDERAL | | | | | | | | |
| OTHER | | | | | | | | |
| WIRELESS DEV | | | | | | | | |
| GENERAL | | | | | | | | |
| ST.SUP.SPECIAL | | | | | | | | |
| FEDERAL | | | | | | | | |
| OTHER | | | | | | | | |
| SUBSIDIES | 650,000 | | | 860,000 | 860,000 | 1,510,000 | | |
| GENERAL | | | | 860,000 | 860,000 | 860,000 | | |
| ST.SUP.SPECIAL | | | | | | | | |
| FEDERAL | 650,000 | | | | | 650,000 | | |
| OTHER | | | | | | | | |
| TOTAL | 2,781,025 | | | 1,561,525 | 1,561,525 | 4,342,550 | | |

FUNDING:

| | | | | | | | | |
|-------------------|------------------|--|--|------------------|------------------|------------------|--|--|
| GENERAL FUNDS | | | | 2,000,000 | 2,000,000 | 2,000,000 | | |
| ST.SUP.SPCL.FUNDS | | | | | | | | |
| FEDERAL FUNDS | 1,879,094 | | | 62,456 | 62,456 | 1,941,550 | | |
| OTHER SP.FUNDS | 901,931 | | | (500,931) | (500,931) | 401,000 | | |
| TOTAL | 2,781,025 | | | 1,561,525 | 1,561,525 | 4,342,550 | | |

POSITIONS:

| | | | | | | | | |
|------------------|--------------|--|--|-------------|-------------|--------------|--|--|
| GENERAL FTE | | | | 6.00 | 6.00 | 6.00 | | |
| ST.SUP.SPCL.FTE | | | | | | | | |
| FEDERAL FTE | 13.00 | | | 1.00 | 1.00 | 14.00 | | |
| OTHER SP FTE | 5.00 | | | (3.00) | (3.00) | 2.00 | | |
| TOTAL FTE | 18.00 | | | 4.00 | 4.00 | 22.00 | | |

PRIORITY LEVEL:

| | | | | | | | | |
|--|--|--|--|--|--|--|--|--|
| | | | | | | | | |
|--|--|--|--|--|--|--|--|--|

PROGRAM NARRATIVE

Program Data Collected in Accordance with the
Mississippi Performance Budget and Strategic Planning Act of 1994
(To Accompany Form MBR-1-03)

MISSISSIPPI TECHNOLOGY ALLIANCE1 - MS TECHNOLOGY ALLIANCE

AGENCY NAME

PROGRAM NAME

I. Program Description:**Mission**

The Technology Alliance is a non-profit, public-private partnership formed to meet the recommendations of the legislatively endorsed State Science and Technology Action Plan. The MTA Board of Directors is comprised of leadership from the private, academic and public sectors in Mississippi. The primary mission of the Technology Alliance is to drive innovation and technology-based economic development efforts throughout the state, with the end goal of facilitating wealth creation through higher paying, quality jobs.

As the state's only group that assists companies in securing early-stage private equity, MTA works closely with others (mostly SBDC & MDA) to seamlessly refer companies who fit each group's unique focus. The Mississippi Technology Alliance also focuses on converting the state's research capacity into Mississippi companies.

Overview

To accomplish this mission, the Technology Alliance is organized in three centers:

- " The Center for Innovation and Entrepreneurship
- " The Center for Innovation Led Economic Development
- " The Center for Capital Formation

All of our efforts are led through the three centers. Goals are also set for each activity under each center as outlined below.

Mississippi is home to a growing number of world-class technology and science assets which are unique to our region. These assets include the Mississippi Polymer Institute at the University of Southern Mississippi, the Engineering Research Center and Center for Advanced Vehicular Systems at Mississippi State University, the National Center for Physical Acoustics and the National Center for Natural Products at the University of Mississippi, the High Performance Visualization and Computing Center at Jackson State University, the University of Mississippi Medical Center, the NASA John C. Stennis Space Center, the Army Corps of Engineers Research and Development Center, the U.S. Department of Agriculture Research facility in Stoneville, and the Sustainable Energy Center at Mississippi State University.

In addition to these world class research assets, Mississippi has a vibrant number of start-up, emerging growth, and expansion stage companies throughout the state engaged in a wide variety of science and technology-based business sectors: computer software and hardware, network equipment, medical devices, pharmaceuticals and biotech, plastics and polymers, engineering, semiconductors, precision agriculture, bioenergy, and many others.

MTA connects these public and private resources to drive commercialization outcomes. MTA success stories include companies such as Bomgar, SmartSynch, Nature's Broom, Capturion, Semi-South Laboratories (MSU), Spatial Information Solutions (MSU), Edobotanics (JSU) and Ablitech (USM).

Although this program of work is carried out in cooperation and partnership with state agencies and institutions, local economic development organizations and private businesses, MTA's structure as a private non-profit allows us to quickly staff up or down to meet market needs - without regard to legacy systems, programs, or personnel.

Performance Effectiveness Methodology & Review for Centers & Projects

Each of the three centers offer specialized services to achieve the Mississippi Technology Alliance's mission to drive innovation and technology-based economic development for the State of Mississippi.

The Goals for the Mississippi Technology Alliance and for each of the Centers are derived from the 1998 Science and Technology Action Plan and reviewed periodically by the MTA Board of Directors. Such reviews occurred in June 2007 and in July 2009. In the long-term, each project of MTA has overall project goals and measurement criteria as shown in Appendix A. In addition, annual metrics are determined for each project based on the overall goals. These are updated and reviewed each quarter with the MTA Board of Directors. The performance matrix for Fiscal Year 2009 is shown in Appendix B.

In addition to monitoring performance to these objectives, the company-wide goals are then divided into department and even employee-specific goals. These individual goals then determine the daily tasks for each employee and the

PROGRAM NARRATIVE

Program Data Collected in Accordance with the
Mississippi Performance Budget and Strategic Planning Act of 1994
(To Accompany Form MBR-1-03)

MISSISSIPPI TECHNOLOGY ALLIANCE1 - MS TECHNOLOGY ALLIANCE

AGENCY NAME

PROGRAM NAME

performance criteria upon which they are measured. In this way, each of the employee's daily tasks has a direct, clear link to those of the company.

II. Program Objective:**OBJECTIVES AND GOALS:**

The objective of Mississippi Technology Alliance (MTA) is to put in place the resources necessary to increase the number of high-performance, innovation-intensive enterprises capable of shaping the economic future for Mississippi. These resources include access to capital investors, new venture development experts, existing business enhancement experts, and community-based champions and stakeholders.

MTA's Mission and Objectives are realized through the implementation of the following goals:

Assist companies - especially early-stage innovation-intensive companies and entrepreneurs by helping them plan and grow their businesses.

Connect investors and investment capital with early-stage companies.

Assist communities with identifying resources necessary to support innovation-based economic development.

Communicate the strengths and value of technology in Mississippi.

Assist Mississippi manufacturers in implementing workplace modernization solutions.

MTA's Goals, although adjusted annually to reflect market needs, are based on the long-term goals established in the legislatively formed and endorsed Mississippi Science & Technology Action Plan.

III. Current program activities as supported by the funding in Columns 6-15 (FY 12 Estimated & FY 13 Increase/Decrease for continuations) of MBR-1-03 and designated Budget Unit Decisions columns of MBR-1-03-A:**(D) Program Continuation:**

Increase in General Appropriation request is due to increase in programs and projects of 2013.

PROGRAM PERFORMANCE INDICATORS AND MEASURES
Program Data Collected in Accordance with the Mississippi Performance Budget and Strategic Planning Act of 1994

MISSISSIPPI TECHNOLOGY ALLIANCE

1 - MS TECHNOLOGY ALLIANCE

AGENCY NAME

PROGRAM NAME

PROGRAM OUTPUTS: (This is the measure of the process necessary to carry out the goals and objectives of this program. This is the volume produced, i.e., how many people served, how many documents generated.)

| | <u>FY 2011 ACTUAL</u> | <u>FY 2012 ESTIMATED</u> | <u>FY 2013 PROJECTED</u> |
|---|---------------------------|------------------------------|------------------------------|
| 1 Number of new companies engaged with MTA Entrepreneurial Services | 57.00 | 58.00 | 60.00 |
| 2 Number of companies registered in Service Provider Network | 32.00 | 33.00 | 34.00 |
| 3 Number of jobs created by MEP.ms program | 2,850.00 | 2,865.00 | 2,880.00 |
| 4 Number of new Angel Investors in the Mississippi Angel Network representing all areas of the state | 15.00 | 15.00 | 15.00 |
| 5 Number of participants logged onto the investor training webinars | 125.00 | 130.00 | 136.00 |
| 6 Publish a quarterly magazine Pointe Innovation to showcase innovation and technology in Mississippi | 4.00 | 4.00 | 4.00 |
| 7 Publish a periodic electronic newsletter to inform MTA constituencies about MTA programs and activities | 12.00 | 12.00 | 12.00 |
| 8 Number of Discovery Luncheons held to connect entrepreneurs, investors and service providers. | 11.00 | 11.00 | 11.00 |
| 9 Number of inductees in the Innovators Hall of Fame with an Awards Gala | 4.00 | 4.00 | 4.00 |
| 10 Number of attendees at Annual Conference on High Technology | 450.00 | 460.00 | 475.00 |
| 11 Number of articles promoting MTA activities and services published | 125.00 | 125.00 | 125.00 |
| 12 Number of ILED Regional Innovation Network Meetings and Events | 78.00 | 80.00 | 88.00 |
| 13 Number of ILED outreach meetings with entrepreneurs | 80.00 | 83.00 | 85.00 |

PROGRAM EFFICIENCIES: (This is the measure of the cost, unit cost or productivity associated with a given outcome or output. This measure indicates linkage between services and funding, i.e., cost per investigation, cost per student or number of days to complete investigation.)

| | <u>FY 2011 ACTUAL</u> | <u>FY 2012 ESTIMATED</u> | <u>FY 2013 PROJECTED</u> |
|---|---------------------------|------------------------------|------------------------------|
| 1 Cost Savings benefit to Mississippi manufacturers under the MEP.ms program in increased sales based on actual client surveys | 145,000,000.00 | 150,000,000.00 | 155,000,000.00 |
| 2 Investment savings to manufacturers under the MEP.ms program | 31,750,000.00 | 32,000,000.00 | 32,500,000.00 |
| 3 Number of companies cleared and presenting to investors for funding in the Entrepreneur Services Program | 26.00 | 27.00 | 28.00 |
| 4 Number of projects funded which included applied research and development as well as technical assistance to the private sector | 16.00 | 20.00 | 20.00 |
| 5 Number of Strategic Biomass Initiative Energy deals with Entrepreneurial Development track | 13.00 | 15.00 | 18.00 |
| 6 Estimated number of Mississippi jobs MTA has created since exception based on National statistics on job creation from | 3,880.00 | 3,850.00 | 3,875.00 |

PROGRAM PERFORMANCE INDICATORS AND MEASURES
Program Data Collected in Accordance with the Mississippi Performance Budget and Strategic
Planning Act of 1994

MISSISSIPPI TECHNOLOGY ALLIANCE1 - MS TECHNOLOGY ALLIANCE

AGENCY NAME

PROGRAM NAME

private investement

PROGRAM OUTCOMES: (This is the measure of the quality or effectiveness of the services provided by this program. This measure provides an assessment of the actual impact or public benefit of your agency's actions. This is the results produced, i.e., increased customer satisfaction by x% within a 12-month period, reduce the number of traffic fatalities due to drunk drivers within a 12-month period.)

| | <u>FY 2011</u> <u>ACTUAL</u> | <u>FY 2012</u> <u>ESTIMATED</u> | <u>FY 2013</u> <u>PROJECTED</u> |
|--|---------------------------------|------------------------------------|------------------------------------|
| 1 Number of currently active companies in the Entrepreneur Services Program | 130.00 | 140.00 | 150.00 |
| 2 Number of companies cleared and presenting to investors in the Entrepreneur Services Program | 57.00 | 60.00 | 64.00 |
| 3 Number of companies cleared, presented and funded through the Entrepreneur Services Program | 15.00 | 15.00 | 15.00 |
| 4 Number of Mississippi Companies registered in the Mississippi Executive Talent Exchange | 45.00 | 45.00 | 45.00 |
| 5 Number of Mississippi private-sector entities that the Strategic Biomass Initiative has been engaged | 45.00 | 47.00 | 49.00 |
| 6 Number of projects funded in Mississippi by the Strategic Biomass Initiative | 23.00 | 25.00 | 27.00 |
| 7 Number of jobs created/retained/deployed by the MEP.ms program | 2,850.00 | 2,865.00 | 2,880.00 |
| 8 Number of Angel Investors in the Mississippi Angel Network | 125.00 | 129.00 | 135.00 |
| 9 Number of company presentations presenting at Network investor meeting under the Mississippi Angel Network | 24.00 | 27.00 | 30.00 |
| 10 Number of Mississippi companies receiving investment from the Mississippi Angel Network | 20.00 | 18.00 | 20.00 |
| 11 Number of fundings to Mississippi companies from the Mississippi Seed Fund | 6.00 | 10.00 | 12.00 |
| 12 Number of individuals attending the Innovation Led Economic Development training | 275.00 | 280.00 | 285.00 |
| 13 Number of attendees at Annual High Technology Conference | 450.00 | 460.00 | 475.00 |
| 14 Number of inductees in the Innovator Hall of Fame | 4.00 | 4.00 | 4.00 |
| 15 Number of courses presented from the Innovation Led Economic Development Training | 3.00 | 3.00 | 3.00 |
| 16 Number of issues of Pointe Innovation published annually | 4.00 | 4.00 | 4.00 |
| 17 Number of MTA e-Newsletter to showcase how MTA can assist potential clients published annually | 12.00 | 12.00 | 12.00 |
| 18 Number of companies on the distribution list of the MTA e-Newsletter | 3,500.00 | 3,550.00 | 3,600.00 |
| 19 Percent of increase of MTA website traffic | 41.00 | 45.00 | 47.00 |
| 20 Number of live webinars targeted to entrepreneurs, investors and service providers | 11.00 | 13.00 | 14.00 |
| 21 Number of attendees at the monthly Discovery Luncheons | 45.00 | 55.00 | 65.00 |
| 22 Number of articles published promoting MTA activities and services through news coverage of events and programs | 125.00 | 125.00 | 125.00 |

PROGRAM PERFORMANCE INDICATORS AND MEASURES
Program Data Collected in Accordance with the Mississippi Performance Budget and Strategic
Planning Act of 1994

| <u>MISSISSIPPI TECHNOLOGY ALLIANCE</u> | | <u>1 - MS TECHNOLOGY ALLIANCE</u> | | |
|--|---|-----------------------------------|-------|-------|
| AGENCY NAME | | PROGRAM NAME | | |
| 23 | Number of companies developed into commercially viable ventures | 8.00 | 10.00 | 12.00 |
| 24 | Commercial outcomes in MS as a direct result of SBS funding | 5.00 | 5.00 | 5.00 |

PROGRAM 3% GENERAL FUND REDUCTION AND NARRATIVE EXPLANATION

MISSISSIPPI TECHNOLOGY ALLIANCE

| | Fiscal Year 2012 Funding | | | FY 2012 GF PERCENT REDUCED |
|---|--------------------------|-------------------|---------------------------|----------------------------------|
| | Total Funds | Reduced Amount | Reduced Funding Amount | |
| Program Name: (1) MS TECHNOLOGY ALLIANCE | | | | |
| GENERAL | | | | |
| ST.SUPPORT SPECIAL | | | | |
| FEDERAL | 1,879,094 | | 1,879,094 | |
| OTHER SPECIAL | 901,931 | | 901,931 | |
| TOTAL | 2,781,025 | | 2,781,025 | |
| Narrative Explanation: | | | | |
| SUMMARY OF ALL PROGRAMS | | | | |
| GENERAL | | | | |
| ST.SUPPORT SPECIAL | | | | |
| FEDERAL | 1,879,094 | | 1,879,094 | |
| OTHER SPECIAL | 901,931 | | 901,931 | |
| TOTAL | 2,781,025 | | 2,781,025 | |

BOARD OF DIRECTORS MEMBERS

MISSISSIPPI TECHNOLOGY ALLIANCE

Agency

A. Explain Rate and manner in which board members are reimbursed:

Directors do not receive any remuneration for service on the Board.

B. Estimated number of meetings FY2012

Four

| C. | Names of Members | City, Town, Residence | Appointed By | Date of Appointment | Length of Term |
|-----|-------------------------------------|------------------------------|---------------------------|----------------------------|-----------------------|
| 1. | <u>Mr. Charles Doty</u> | <u>Jackson, MS</u> | <u>S&T Task Force</u> | <u>12/1998</u> | <u>Unlimited</u> |
| 2. | <u>Mr. Ashby Foote</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>06/2001</u> | <u>Unlimited</u> |
| 3. | <u>Mr. Dan Grafton</u> | <u>Madison, MS</u> | <u>MTA Board</u> | <u>06/2001</u> | <u>Unlimited</u> |
| 4. | <u>Mr. Matthew L. Holleman, III</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>04/2000</u> | <u>Unlimited</u> |
| 5. | <u>Mr. Warren Hood Jr.</u> | <u>Hattiesburg, MS</u> | <u>S&T Task Force</u> | <u>12/1998</u> | <u>Unlimited</u> |
| 6. | <u>Mr. John McCullough</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>09/2000</u> | <u>Unlimited</u> |
| 7. | <u>Dr. Martha Saunders</u> | <u>Hattiesburg, MS</u> | <u>MTA Board</u> | <u>04/2007</u> | <u>Unlimited</u> |
| 8. | <u>Dr. Mark Keenum</u> | <u>Starkville, MS</u> | <u>MTA Board</u> | <u>04/2007</u> | <u>Unlimited</u> |
| 9. | <u>Dr. Eric Clark</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>07/2002</u> | <u>Unlimited</u> |
| 10. | <u>Mr. William M. Mounger, II</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>06/2001</u> | <u>Unlimited</u> |
| 11. | <u>Dr. Dan Jones</u> | <u>Oxford, MS</u> | <u>S&T Task Force</u> | <u>12/1998</u> | <u>Unlimited</u> |
| 12. | <u>Dr. Carolyn Myers</u> | <u>Jackson, MS</u> | <u>S&T Task Force</u> | <u>12/1998</u> | <u>Unlimited</u> |
| 13. | <u>Mr. Barry Cannada</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>07/2003</u> | <u>Unlimited</u> |
| 14. | <u>Mr. Bill Rayburn</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>01/2004</u> | <u>Unlimited</u> |
| 15. | <u>Ms. Jan Farrington</u> | <u>Ridgeland, MS</u> | <u>MTA Board</u> | <u>10/2004</u> | <u>Unlimited</u> |
| 16. | <u>Mr. Charles Grayson</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>04/2006</u> | <u>Unlimited</u> |
| 17. | <u>Dr. Hank Bounds</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>04/2006</u> | <u>Unlimited</u> |
| 18. | <u>Mr. Glenn McCullough</u> | <u>Tupelo, MS</u> | <u>MTA Board</u> | <u>04/2007</u> | <u>Unlimited</u> |
| 19. | <u>Mr. Mayo Flynt</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>04/2007</u> | <u>Unlimited</u> |
| 20. | <u>Mr. Joel Bomgar</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>4/2009</u> | <u>Unlimited</u> |
| 21. | <u>Mr. Hu Meena</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>4/2009</u> | <u>Unlimited</u> |
| 22. | <u>Mr. Rich Sun</u> | <u>Jackson, MS</u> | <u>MTA Board</u> | <u>4/2009</u> | <u>Unlimited</u> |
| 23. | <u>Mr. Ed Gough</u> | <u>Stennis Space Center</u> | <u>MTA Board</u> | <u>01/2004</u> | <u>Unlimited</u> |

Identify Statutory Authority (Code Section or Executive Order Number)*

Not Applicable. The Mississippi Technology Alliance is a 501(c)(3) non-profit corporation.

*If Executive Order, please attach copy.

**SCHEDULE B
CONTRACTUAL SERVICES**

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

| MINOR OBJECT OF EXPENDITURE | (1) Actual Expenses FY Ending June 30, 2011 | (2) Estimated Expenses FY Ending June 30, 2012 | (3) Requested for FY Ending June 30, 2013 |
|---|--|---|--|
| A. TUITION, REWARDS & AWARDS (61010-61099) | | | |
| 61010 Tuition | | | |
| 61020 Employee Training | | | |
| TOTAL (A) | | | |
| B. TRANSPORTATION & UTILITIES (61100-61299) | | | |
| 61110 Postage, Box Rent, Communication | 39,776 | 38,000 | 38,000 |
| 611XX Transportation of Goods (61180-61190) | | | |
| 61210 Electricity | 24,000 | 23,000 | 23,000 |
| 61220 Gas | 850 | 850 | 850 |
| 61230 Water & Sewage | 700 | 700 | 700 |
| TOTAL (B) | 65,326 | 62,550 | 62,550 |
| C. PUBLIC INFORMATION ((61300-61399) | | | |
| 61310 Advertising & Public Information | 44,000 | 5,000 | 50,000 |
| 61340 Signs & Billboards | | | |
| 61350 Exhibits & Displays | | | |
| TOTAL (C) | 44,000 | 5,000 | 50,000 |
| D. RENTS (61400-61499) | | | |
| 61420 Building & Floor Space | 115,000 | 110,000 | 115,000 |
| 61430 Land | | | |
| 61440 Office Equipment | | | |
| 61460 Other Equipment | | | |
| 61470 Capitol Facilities - Rental | | | |
| 61480 Exhibits, Displays & Conference Rooms | | | |
| TOTAL (D) | 115,000 | 110,000 | 115,000 |
| E. REPAIRS & SERVICES (61500-61599) | | | |
| 61500 Grounds, Walks, Fences & Lots | | | |
| 61520 Buildings | 16,294 | 15,000 | 15,000 |
| 61530 Machinery & Field Equipment | | | |
| 61540 Passenger Vehicles | | | |
| 61550 Office Equipment & Furniture | | | |
| 61580 Shop Equipment | | | |
| 61590 Miscellaneous Items of Equipment | | | |
| TOTAL (E) | 16,294 | 15,000 | 15,000 |
| F. FEES, PROFESSIONAL & OTHER SERVICES (61600-61699) | | | |
| 61610 Engineering | | | |
| 61615 SAAS Fees - DFA | | | |
| 61616 MMRS Fees | | | |
| 61617 SPAHRS Fees - DFA | | | |
| 61618 MERLIN Fees | | | |
| 61620 Department of Audit | | | |
| 61623 Accounting (61621 - 61624) | 25,000 | 27,000 | 28,000 |
| 61630 Legal (61630-61636) | 2,500 | 2,000 | 2,000 |
| 61650 State Personnel Board | | | |
| 6165X Personnel Services Contracts (61651-61653) | | | |
| 61670 Laboratory & Testing Fees | | | |
| 6168X Contract Worker (61682-61688) | | | |
| 61690 Other Fees & Services | 529,574 | 338,400 | 621,000 |

**SCHEDULE B
CONTRACTUAL SERVICES CONTINUED**

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

| MINOR OBJECT OF EXPENDITURE | (1) Actual Expenses FY Ending June 30, 2011 | (2) Estimated Expenses FY Ending June 30, 2012 | (3) Requested for FY Ending June 30, 2013 |
|--|--|---|--|
| TOTAL (F) | 557,074 | 367,400 | 651,000 |
| G. OTHER CONTRACTUAL SERVICES (61700-61899) | | | |
| 61700 Liability Insurance Pool Contributions (Tort Claims) | | | |
| 61710 Insurance & Fidelity Bonds | | | |
| 61715 Insurance Computer Equipment ITS | | | |
| 61720 Membership Dues | | | |
| 61721 Subscriptions | | | |
| TOTAL (G) | | | |
| H. INFORMATION TECHNOLOGY (61900-61990) | | | |
| 61902 IS Professional Fees - Outside Vendor | | | |
| 61905 IS Professional Fees - ITS | | | |
| 6191X IS Training/Education (61914-61915) | | | |
| 61917 Service Charges to State Data Center | | | |
| 61918 Data Entry | | | |
| 61921 Software Acquisition and Installation | | | |
| 61922 Basic Telephone Monthly - Outside Vendor | | | |
| 61923 Basic Telephone Monthly - ITS | | | |
| 61924 Long Distance Charges - Outside Vendor | | | |
| 61925 Long Distance Charges - ITS | | | |
| 61926 Private Data Line Monthly Charges - Outside Vendor | | | |
| 61927 Private Data Line Monthly Charges - ITS | | | |
| 61928 Public Network Access Charges - Outside Vendor | | | |
| 61929 Public Network Access Charges - ITS | | | |
| 6193X IS Related Rentals (61932-61938) | | | |
| 61939 Cellular Usage Time - Outside Vendor | | | |
| TOTAL (H) | | | |
| I. OTHER (61991-61999) | | | |
| 6199X Prior Year Expense (61997-61998) | | | |
| 61999 Contractual Services - No PO Required | | | |
| TOTAL (I) | | | |
| GRAND TOTAL <i>(Enter on Line I-B of Form MBR-1)</i> | 797,694 | 559,950 | 893,550 |
| FUNDING SUMMARY: | | | |
| GENERAL FUNDS | | | 500,000 |
| STATE SUPPORT SPECIAL FUNDS | | | |
| FEDERAL FUNDS | 458,394 | 206,950 | 193,550 |
| OTHER SPECIAL FUNDS | 339,300 | 353,000 | 200,000 |
| TOTAL FUNDS | 797,694 | 559,950 | 893,550 |

**SCHEDULE C
COMMODITIES**

MISSISSIPPI TECHNOLOGY ALLIANCE
Name of Agency

| MINOR OBJECT OF EXPENDITURE | (1) Actual Expenses FY Ending June 30, 2011 | (2) Estimated Expenses FY Ending June 30, 2012 | (3) Requested for FY Ending June 30, 2013 |
|---|--|---|--|
| A. MAINTENANCE & CONSTR. MATERIALS & SUPPLIES (62010-62099) | | | |
| 62040 Lumber Parts | | | |
| 62050 Steel & Other Metals | | | |
| 62060 Paints | | | |
| 62070 Signs and Sign Materials | | | |
| Total (A) | | | |
| B. PRINTING & OFFICE SUPPLIES & MATERIALS (62100-62199) | | | |
| 62110 Printing Binding | 95,000 | 94,000 | 100,000 |
| 62120 Duplication & Reproduction Supplies | | | |
| 62130 Office Supplies & Materials | 85,000 | 82,000 | 90,000 |
| 62140 Paper Supplies | 15,000 | 14,000 | 20,000 |
| 62150 Maps, Manuals, Library Books, Films | | | |
| 62160 Office Equipment (not capital outlay) | | | |
| Total (B) | 195,000 | 190,000 | 210,000 |
| C. EQUIPMENT REPAIR PARTS, SUPPLIES & ACCES. (62200-62299) | | | |
| 62210 Fuels - Gasoline | | | |
| 62251 Repair Vehicle | | | |
| 62270 Radio & TV Supply & Repair | | | |
| 62271 Repair of Comm Systems, Parts | | | |
| 62290 Other Equipment Repair Parts | | | |
| Total (C) | | | |
| D. PROFESSIONAL & SCI. SUPPLIES AND MATERIALS (62300-62399) | | | |
| 62330 Photographic Supplies | | | |
| 62340 Drugs & Chemicals - Medical & Lab Use | | | |
| 62390 Other Professional Scientific Supplies & Materials | | | |
| Total (D) | | | |
| E. OTHER SUPPLIES & MATERIALS (62400-62999) | | | |
| 62420 Hardware, Plumbing & Electrical | | | |
| 62450 Janitor Supplies & Cleaning | | | |
| 62460 Wearing Material | | | |
| 62470 Food | | | |
| 62520 Decal Signs | | | |
| 62530 Uniforms & Wearing Apparel | | | |
| 62555 IS Equipment Repair Parts | | | |
| 62590 Other Supplies & Materials | | | |
| 62595 Other Equipment (less than \$500) | | | |
| Total (E) | | | |
| GRAND TOTAL (A, B, C, D & E) <i>(Enter on Line I-C of Form MBR-1)</i> | 195,000 | 190,000 | 210,000 |
| FUNDING SUMMARY: | | | |
| GENERAL FUNDS | | | 85,000 |
| STATE SUPPORT SPECIAL FUNDS | | | |
| FEDERAL FUNDS | 39,346 | 30,200 | 35,000 |
| OTHER SPECIAL FUNDS | 155,654 | 159,800 | 90,000 |
| TOTAL FUNDS | 195,000 | 190,000 | 210,000 |

**SCHEDULE D-1
CAPITAL OUTLAY
OTHER THAN EQUIPMENT**

MISSISSIPPI TECHNOLOGY ALLIANCE
Name of Agency _____

| MINOR OBJECT OF EXPENDITURE | (1) Actual Expenses FY Ending June 30, 2011 | (2) Estimated Expenses FY Ending June 30, 2012 | (3) Requested for FY Ending June 30, 2013 |
|--|--|---|--|
| A. LANDS (63100-63199) | | | |
| 63110 Land for Buildings | | | |
| 63120 Land for Right-of-Way | | | |
| 63130 Land for Aggregates | | | |
| 63170 Land Purchased for Other Purposes | | | |
| TOTAL (A) | | | |
| B. BUILDINGS & IMPROVEMENTS (63200-63299) | | | |
| 63250 Buildings - Purchased, Constructed, Remodeled | | | |
| TOTAL (B) | | | |
| C. INFRASTRUCTURE & OTHER (63500-63999) | | | |
| 635XX Other | | | |
| TOTAL (C) | | | |
| GRAND TOTAL <i>(Enter on Line I-D-1 of Form MBR-1)</i> | | | |
| FUNDING SUMMARY: | | | |
| GENERAL FUNDS | | | |
| STATE SUPPORT SPECIAL FUNDS | | | |
| FEDERAL FUNDS | | | |
| OTHER SPECIAL FUNDS | | | |
| TOTAL FUNDS | | | |

**SCHEDULE D-2
CAPITAL OUTLAY EQUIPMENT**

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

| EQUIPMENT BY ITEM | Act. FY Ending June 30, 2011 | | Est. FY Ending June 30, 2012 | | Req. FY Ending June 30, 2013 | | |
|--|------------------------------|------------|------------------------------|------------|------------------------------|---------------|------------|
| | No. of Units | Total Cost | No. of Units | Total Cost | No. of Units | Cost Per Unit | Total Cost |
| A. VEHICLES (see form MBR-1-D-3) | | | | | | | |
| B. ROAD MACHINERY, FARM & OTHER EQUIPMENT | | | | | | | |
| 63320 Road Machinery | | | | | | | |
| TOTAL (B) | | | | | | | |
| C. OFFICE MACHINES, FURNITURE, FIXTURES, EQUIP. | | | | | | | |
| 63330 Office Equipment, Furniture | | | | | | | |
| TOTAL (C) | | | | | | | |
| D. IS EQUIPMENT (DP & TELECOMMUNICATIONS) | | | | | | | |
| 63421 IT/IS Equipment | | | | | | | |
| TOTAL (D) | | | | | | | |
| E. EQUIPMENT - LEASE PURCHASE (63460-63476) | | | | | | | |
| 6346X Lease Purchases | | | | | | | |
| TOTAL (E) | | | | | | | |
| F. OTHER EQUIPMENT | | | | | | | |
| 63490 Other Equipment | | | | | | | |
| TOTAL (F) | | | | | | | |
| GRAND TOTAL <i>(Enter on Line 1-D-2 of Form MBR-1)</i> | | | | | | | |
| FUNDING SUMMARY: | | | | | | | |
| GENERAL FUNDS | | | | | | | |
| STATE SUPPORT SPECIAL FUNDS | | | | | | | |
| FEDERAL FUNDS | | | | | | | |
| OTHER SPECIAL FUNDS | | | | | | | |
| TOTAL FUNDS | | | | | | | |

**SCHEDULE D-3
PASSENGER/WORK VEHICLES**

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

| MINOR OBJECT OF EXPENDITURE | Vehicle Inventory June 30, 2011 | FY Ending June 30, 2011 | | FY Ending June 30, 2012 | | FY Ending June 30, 2013 | |
|--|---------------------------------------|-------------------------|-------------|-------------------------|----------------|-------------------------|----------------|
| | | No. of Vehicles | Actual Cost | No. of Vehicles | Estimated Cost | No. of Vehicles | Requested Cost |
| A. PASSENGER & WORK VEHICLES (63310, 63390-63400) | | | | | | | |
| 63310 Automobile, Compact Sedan (AU CS) | | | | | | | |
| 63310 Automobile, Full Size Sedan (AU FS) | | | | | | | |
| 63310 Automobile, Mid Size Sedan (AU MS) | | | | | | | |
| 63310 Automobile, Mid Size Station Wagon (AU MW) | | | | | | | |
| 63310 Automobile Utility (AU UT) | | | | | | | |
| 63390 Truck, Carry-All (TK CA) | | | | | | | |
| 63390 Truck, Compact Pickup (TK CU) | | | | | | | |
| 63390 Truck, Dump Bed (TK DU) | | | | | | | |
| 63390 Truck, Medium Duty 2.5 Ton (TK MD) | | | | | | | |
| 63390 Truck, Mid Size Pickup (TK MU) | | | | | | | |
| 63391 Truck, Heavy Duty 5 Ton (TK HD) | | | | | | | |
| 63391 Truck, Heavy Duty Pickup (TK HU) | | | | | | | |
| 63392 Sport Utility Vehicle (TK SU) | | | | | | | |
| 63393 Van, Cargo (VN CD) | | | | | | | |
| 63393 Van, Full Size (VN FV) | | | | | | | |
| 63393 Van, Mid Size (VN MV) | | | | | | | |
| 63400 Other Vehicles | | | | | | | |
| TOTAL (A) | | | | | | | |
| B. BETTERMENTS OR ACCESSORIES FOR VEHICLES (63395) | | | | | | | |
| 63395 Betterments or Accessories for Vehicles | | | | | | | |
| TOTAL (B) | | | | | | | |
| GRAND TOTAL <i>(Enter on Line I-D-3 of Form MBR-1)</i> | | | | | | | |
| FUNDING SUMMARY: | | | | | | | |
| GENERAL FUNDS | | | | | | | |
| STATE SUPPORT SPECIAL FUNDS | | | | | | | |
| FEDERAL FUNDS | | | | | | | |
| OTHER SPECIAL FUNDS | | | | | | | |
| TOTAL FUNDS | | | | | | | |

**SCHEDULE D-4
WIRELESS COMMUNICATION DEVICES**

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

| MINOR OBJECT OF EXPENDITURE | Device Inventory June 30, 2011 | Act FY Ending June 30, 2011 | | Est FY Ending June 30, 2012 | | Req FY Ending June 30, 2013 | |
|--|--------------------------------------|-----------------------------|-------------|-----------------------------|----------------|-----------------------------|----------------|
| | | No. of Devices | Actual Cost | No. of Devices | Estimated Cost | No. of Devices | Requested Cost |
| A. CELLULAR PHONES (63435) | | | | | | | |
| 63435 Cellular Phones | | | | | | | |
| Total (A) | | | | | | | |
| B. PAGERS (63434) | | | | | | | |
| 63434 Pagers, Paging Equipment | | | | | | | |
| Total (B) | | | | | | | |
| C. WIRELESS PERSONAL DIGITAL ASSISTANTS (63435) | | | | | | | |
| 63435 Wireless PDAs, Blackberry, etc | | | | | | | |
| Total (C) | | | | | | | |
| GRAND TOTAL <i>(Enter on Line 1-D-4 of Form MBR-1)</i> | | | | | | | |
| FUNDING SUMMARY: | | | | | | | |
| GENERAL FUNDS | | | | | | | |
| STATE SUPPORT SPECIAL FUNDS | | | | | | | |
| FEDERAL FUNDS | | | | | | | |
| OTHER SPECIAL FUNDS | | | | | | | |
| TOTAL FUNDS | | | | | | | |

**SCHEDULE E
SUBSIDIES, LOANS & GRANT**

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

| MINOR OBJECT OF EXPENDITURE | (1) Actual Expenses FY Ending June 30, 2011 | (2) Estimated Expenses FY Ending June 30, 2012 | (3) Requested for FY Ending June 30, 2013 |
|---|--|---|--|
| A. SCHOOL GRANTS TO COUNTIES & MUNICIPALITIES (64000-64599) | | | |
| TOTAL (A) | | | |
| B. GRANTS TO I.H.L. & OTHER POLITICAL SUBDIVISIONS (64600-64699) | | | |
| Mississippi State University | 300,000 | 250,000 | 300,000 |
| Univeristy of Southern Mississippi | 150,000 | 150,000 | 150,000 |
| Mississippi Gulf Coast Community College | 91,000 | 91,000 | 91,000 |
| Itawamba Community College | 91,000 | 91,000 | 91,000 |
| Pearl River Community College | 67,000 | 60,000 | 60,000 |
| MSC | 95,000 | 8,000 | 8,000 |
| Unassigned contracts | | | 810,000 |
| TOTAL (B) | 794,000 | 650,000 | 1,510,000 |
| C. GRANTS TO NON-GOVERNMENT INSTNS & INDS (64700-64999) | | | |
| TOTAL (C) | | | |
| D. DEBT SERVICE & JUDGEMENTS (65000-65399) | | | |
| 65040 Interest on Lease Purchases | | | |
| TOTAL (D) | | | |
| E. OTHER (66000-89999) | | | |
| TOTAL (E) | | | |
| GRAND TOTAL <i>(Enter on Line I-E of Form MBR-1)</i> | 794,000 | 650,000 | 1,510,000 |
| FUNDING SUMMARY: | | | |
| GENERAL FUNDS | | | 860,000 |
| STATE SUPPORT SPECIAL FUNDS | | | |
| FEDERAL FUNDS | 794,000 | 650,000 | 650,000 |
| OTHER SPECIAL FUNDS | | | |
| TOTAL FUNDS | 794,000 | 650,000 | 1,510,000 |

**NARRATIVE
2013 BUDGET REQUEST**

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

Mississippi Technology Alliance

Program Narrative for FY 2013

The Technology Alliance is a non-profit, public-private partnership whose Board of Directors is comprised of leadership from the private, academic and public sectors in Mississippi. The primary mission of the Technology Alliance is to drive innovation and technology-based economic development efforts throughout the state, with the end goal of facilitating wealth creation through higher paying, quality jobs. The Technology Alliance continues to focus on creating wealth by leveraging the state's research capacity and supporting technology business development for Mississippi companies.

To accomplish this mission, the Technology Alliance has re-organized its programs into three centers:

- " The Center for Innovation and Entrepreneurship
- " The Center for Innovation Led Economic Development
- " The Center for Capital Formation

All of our efforts will now be led through these three centers.

Mississippi is home to a growing number of world-class technology and science assets which are unique to our region. These assets include the Mississippi Polymer Institute at the University of Southern Mississippi, the Engineering Research Center and Life Sciences and Biotechnology Institute at Mississippi State University, the National Center for Physical Acoustics and the National Center for Natural Products at the University of Mississippi, the High Performance Visualization and Computing Center at Jackson State University, the University of Mississippi Medical Center, the NASA John C. Stennis Space Center, the Army Corps of Engineers Research and Development center, the U.S. Department of Agriculture Research facility in Stoneville and the newly formed Sustainable Energy Center at Mississippi State University.

In addition to these world class research assets, Mississippi has a vibrant number of start-up, emerging growth, and expansion stage companies throughout the state engaged in a wide variety of science and technology-based business sectors: computer software and hardware, network equipment, medical devices, pharmaceuticals and biotech, plastics and polymers, engineering, semiconductors, precision agriculture, bioenergy, and many others. This reflects the desire of many Mississippians to create their own opportunities and experience growth within the state.

This program of work is carried out in cooperation and partnership with state agencies and institutions, local economic development organizations, private businesses, and government and academic leaders.

**OUT-OF-STATE TRAVEL
FISCAL YEAR 2011**

MISSISSIPPI TECHNOLOGY ALLIANCE

Agency Name

Note: All expenditures recorded on this form must be totaled and said total must agree with the out-of-state travel amount indicated for FY 2011 on Form Mbr-1, line I.A.2.b.

| Employee's Name | Destination | Purpose | Travel Cost | Funding Source |
|---------------------------------------|--------------------|-------------------------------|--------------------|-----------------------|
| Sandra Buckley | Orlando, FL | American Marketing Conference | 1,800 | Private |
| Sumesh Arora | Atlanta, GA | Ethanol Summitt | 2,200 | Federal |
| Kim Gallaspy | Orlando, FL | American Marketing Conference | 1,700 | Private |
| Dr. Jay Tice | Orlando, FL | MEP National Conference | 1,600 | Federal |
| Dr. Jay Tice | Mobile, AL | GSSC Meeting | 675 | Federal |
| Dr. Jay Tice | Phoenix, AR | MEP Director's Meeting | 2,378 | Federal |
| Shanda Barrett | Atlanta, GA | DOL Conference | 2,700 | Federal |
| Michael Harbarough | San Antonio, TX | MEP meeting | 1,376 | Federal |
| Bubba Weir | Atlanta, GA | DOL Conference | 1,255 | Federal |
| Bubba Weir | Washington, DC | DRA Conference | 1,648 | Federal |
| Clay Lewis | Washington, DC | Venture Forum | 1,976 | Private |
| Clay Lewis | Atlanta, GA | ACA Summitt | 1,873 | Private |
| Total Out of State Travel Cost | | | \$21,181 | |

FEEES, PROFESSIONAL AND OTHER SERVICES
(EXPENDITURE CODES 61600-61699)

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

| TYPE OF FEE AND NAME OF VENDOR | Retired w/ PERS | (1) Actual Expenses FY Ending June 30, 2011 | (2) Estimated Expenses FY Ending June 30, 2012 | (3) Requested for FY Ending June 30, 2013 | Fund Num. |
|---|--------------------|--|---|--|-----------|
| 61610 Engineering | | | | | |
| TOTAL 61610 Engineering | | | | | |
| 61615 SAAS Fees - DFA | | | | | |
| TOTAL 61615 SAAS Fees - DFA | | | | | |
| 61616 MMRS Fees | | | | | |
| TOTAL 61616 MMRS Fees | | | | | |
| 61617 SPAHRS Fees - DFA | | | | | |
| TOTAL 61617 SPAHRS Fees - DFA | | | | | |
| 61618 MERLIN Fees | | | | | |
| TOTAL 61618 MERLIN Fees | | | | | |
| 61620 Department of Audit | | | | | |
| TOTAL 61620 Department of Audit | | | | | |
| 61623 Accounting (61621 - 61624) | | | | | |
| Carr Riggs & Ingram / Financial Audit & Tax <i>Comp. Rate: 125/hr</i> | | 20,000 | 22,000 | 23,000 | State |
| Carr Riggs & Ingram / A133 Audit <i>Comp. Rate: 125/hr</i> | | 5,000 | 5,000 | 5,000 | Federal |
| TOTAL 61623 Accounting (61621 - 61624) | | 25,000 | 27,000 | 28,000 | |
| 61630 Legal (61630-61636) | | | | | |
| Butler Snow O'Meara & Cannada / Legal <i>Comp. Rate: 125/hr</i> | | 2,500 | 2,000 | 2,000 | State |
| TOTAL 61630 Legal (61630-61636) | | 2,500 | 2,000 | 2,000 | |
| 61650 State Personnel Board | | | | | |
| TOTAL 61650 State Personnel Board | | | | | |
| 6165X Personnel Services Contracts (61651-61653) | | | | | |
| TOTAL 6165X Personnel Services Contracts (61651-61653) | | | | | |
| 61670 Laboratory & Testing Fees | | | | | |
| TOTAL 61670 Laboratory & Testing Fees | | | | | |
| 6168X Contract Worker (61682-61688) | | | | | |
| TOTAL 6168X Contract Worker (61682-61688) | | | | | |
| 61690 Other Fees & Services | | | | | |
| Andy Taggart / Consultant <i>Comp. Rate: \$25000/contract</i> | | 25,000 | | | Private |
| Business Communications Inc / Computer Network Services <i>Comp. Rate: \$1,200/month</i> | | 25,000 | | | Federal |
| Frontier Services / Consultant <i>Comp. Rate: \$3,500/month</i> | | 42,000 | 42,000 | 45,000 | Private |
| NeoSynk / Graphic Design Services <i>Comp. Rate: \$3,750/month</i> | | 45,000 | 45,000 | 50,000 | Private |

FEES, PROFESSIONAL AND OTHER SERVICES

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

| TYPE OF FEE AND NAME OF VENDOR | Retired w/ PERS | (1) Actual Expenses FY Ending June 30, 2011 | (2) Estimated Expenses FY Ending June 30, 2012 | (3) Requested for FY Ending June 30, 2013 | Fund Num. |
|---|--------------------|--|---|--|-----------|
| Pileum Corporation / Computer Network Services <i>Comp. Rate: \$1,500/month</i> | | 17,400 | 17,400 | 20,000 | Private |
| Prewitt Group / Consultant <i>Comp. Rate: \$4000/month</i> | | 48,000 | 48,000 | 50,000 | Private |
| Strategic Marketing Group / Consultant <i>Comp. Rate: \$13,000/month</i> | | 156,000 | 156,000 | 156,000 | Private |
| Unassigned Contracts / Additional Service Contracts <i>Comp. Rate: \$100/hour</i> | | 171,174 | 30,000 | 150,000 | Federal |
| Unassigned Contracts / Additional prof service contracts <i>Comp. Rate: \$100/hour</i> | | | | 150,000 | State |
| TOTAL 61690 Other Fees & Services | | <u>529,574</u> | <u>338,400</u> | <u>621,000</u> | |
| GRAND TOTAL (61600-61699) | | 557,074 | 367,400 | 651,000 | |

VEHICLE PURCHASE DETAILS

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

| Year | Model | Person(s) Assigned To | Vehicle Purpose/Use | FY2013 Req. Cost |
|-------------|--------------|------------------------------|------------------------------|-----------------------------|
| | | | | 0 |
| | | | | 0 |
| | | | TOTAL VEHICLE REQUEST | 0 |

**VEHICLE INVENTORY
AS OF JUNE 30, 2011**

MISSISSIPPI TECHNOLOGY ALLIANCE _____

Name of Agency

| Veh. Type | Vehicle Descript. | Model Year | Model | Person(s) Assigned To | Purpose/Use | Tag Number | Mileage On 6-30-11 | Average Miles per Year | Replacement Proposed | |
|--------------|----------------------|---------------|-------|-----------------------|-------------|---------------|-----------------------|---------------------------|----------------------|---------|
| | | | | | | | | | FY 2012 | FY 2013 |
| | | | | | | | | | | |

Vehicle Type = Passenger/Work

**PRIORITY OF DECISION UNITS
FISCAL YEAR 2013**

MISSISSIPPI TECHNOLOGY ALLIANCE
Agency Name

| Program | Decision Unit | Object | Amount |
|--------------------------------------|----------------------|---------------------|------------------|
| Priority # 0 | | | |
| Program # 1 : MS TECHNOLOGY ALLIANCE | | | |
| | Program Continuation | | |
| | | Salaries | 289,619 |
| | | Travel | 58,306 |
| | | Contractual | 333,600 |
| | | Commodities | 20,000 |
| | | Subsidies | 860,000 |
| | | Total | 1,561,525 |
| | | General Funds | 2,000,000 |
| | | Federal Funds | 62,456 |
| | | Other Special Funds | -500,931 |

CAPITAL LEASES

MISSISSIPPI TECHNOLOGY ALLIANCE

Name of Agency

| Vendor/ Item Leased | Original Date of Lease | Original Number of Months of Lease | Number of Months Remaining on 6-30-11 | Last Payment Date | Interest Rate | Amount of Each Monthly/Yearly Payment | | | Total of Payments to be Made | | | | | | | |
|------------------------|------------------------------|---|--|-------------------------|------------------|--|----------|-------|------------------------------|-------------------|----------|-------|-------------------|----------|-------|--|
| | | | | | | Principal | Interest | Total | Actual FY 2011 | Estimated FY 2012 | | | Requested FY 2013 | | | |
| | | | | | | | | | | Principal | Interest | Total | Principal | Interest | Total | |
| / | // | 0 | 0 | // | .000 | | | | | | | | | | | |

Summary of 3% General Fund Program Reduction to FY2012 Appropriated Funding by Major Object

MISSISSIPPI TECHNOLOGY ALLIANCE

| Major Object | FY2012 GENERAL FUND REDUCTION | AFFECT ON FY2012 STATE SUPPORT SPECIAL FUNDS | AFFECT ON FY2012 FEDERAL FUNDS | AFFECT ON FY2012 OTHER SPECIAL FUNDS | TOTAL 3% REDUCTIONS |
|------------------------|-------------------------------------|--|-----------------------------------|--|------------------------|
| PERSONAL SERVICES | | | | | |
| TRAVEL | | | | | |
| CONTRACTUAL SERVICES | | | | | |
| COMMODITIES | | | | | |
| OTHER THAN EQUIPMENT | | | | | |
| EQUIPMENT | | | | | |
| VEHICLES | | | | | |
| WIRELESS COMM. DEVICES | | | | | |
| SUBSIDIES, LOANS, ETC | | | | | |
| TOTALS | | | | | |