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TONY M. GREER, DIRECTOR Legislative Budget Office

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MEMORANDUM

TO: Members of the Joint Legislative Budget Committee

FROM: Tony Greer, Director

Misti Munroe, Chief Revenue Officer

DATE: March 11, 2020

SUBJECT: FY 2020 Revenue Collections for February

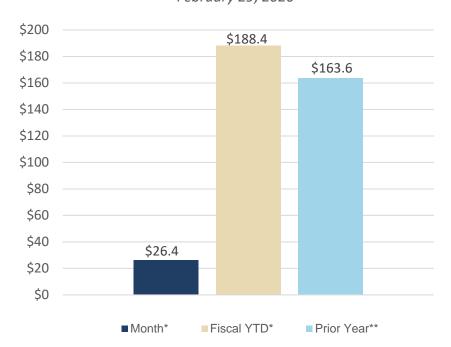
Please see the attached Revenue Report as of February 29, 2020.

Mississippi Legislative Budget Office

Revenue Report – FY 2020

February 2020





| Source of Revenue Collections | Month* | FYTD* | Prior Year** |
|-------------------------------|--------|---------|-----------------|
| Sales Tax | \$1.6 | \$6.6 | \$36.5 |
| Individual Income Tax | 27.2 | 57.3 | 85.4 |
| Corporate Tax | 2.5 | 52.9 | 12.4 |
| Use Tax | 4.5 | 23.8 | 3.0 |
| Gaming Tax | -1.2 | 1.0 | 0.7 |
| Total Collections | \$26.4 | \$188.4 | \$163.6 |

^{*}Figures in millions above or below the Sine Die estimate



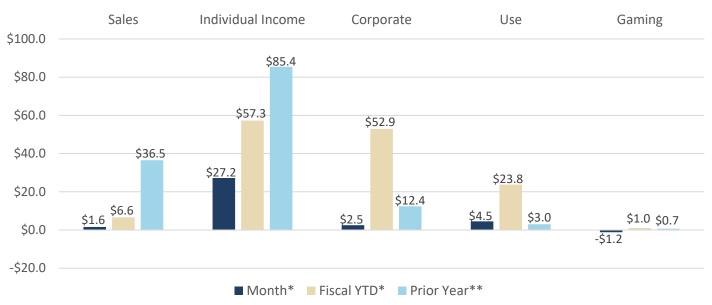
FY 2020

Total revenue collections for the month of February FY 2020 are \$26,423,237 or 8.73% above the sine die revenue estimate. Fiscal YTD revenue collections through February are \$188,386,864 or 5.56% above the sine die estimate. Fiscal YTD total revenue collections through February 2020 are \$163,598,168 or 4.79% above the prior year's collections. The FY 2020 Sine Die Revenue Estimate is \$5,858,400,000.

On November 22, 2019, the Joint Legislative Budget Committee revised the FY 2020 revenue estimate upward by \$137.8M. FY 2020 year-to-date actual collections are \$147,368,863 above the year-to-date FY 2020 revised revenue estimate as of February 2020. The FY 2020 Revised Revenue Estimate is \$5,996,200,000.

^{**}Figures in millions above or below the prior year's actual collections

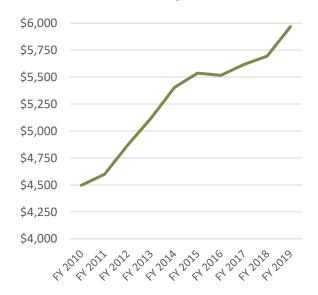




^{*}Figures in millions above or below the Sine Die estimate

The graph above compares the actual revenue collections to the sine die revenue estimate for each of the main tax revenue sources. The figures reflect the amount the actual collections for Sales, Individual, Corporate, Use and Gaming taxes were above or below the estimate for the month and fiscal year-to-date. The graph also compares fiscal year-to-date actual collections to prior year actual collections, as of February 29, 2020.

10-Year Historical Total Revenue Collections by Fiscal Year*



^{*}Figures do not include budget reductions or other transfers used to balance the budget. Figures include Attorney General Settlements for FY 2010 – FY 2019.

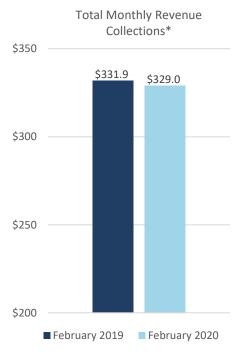
10-Year Historical Revenue Collections by Tax Type



^{**}Figures in millions above or below the prior year's actual collections

Below is a chart showing FY 2020 year-to-date collections compared to prior year-to-date collections.

| | | | Over/(Under | ler) Prior Year | | |
|---------------------------------|-------------------------|-------------------------|---------------|-----------------|--|--|
| Source of Revenue Collections | FY 2019 July - February | FY 2020 July - February | Amount (\$) | % Change | | |
| Sales Tax | \$1,300,518,862 | \$1,337,059,728 | \$36,540,866 | 2.81% | | |
| Individual Income Tax | 1,091,798,933 | 1,177,213,615 | 85,414,682 | 7.82% | | |
| Corporate Income Tax | 244,815,788 | 257,224,412 | 12,408,624 | 5.07% | | |
| Use Tax | 205,303,368 | 208,326,919 | 3,023,551 | 1.47% | | |
| Insurance Premium Tax | 141,394,191 | 141,809,949 | 415,758 | 0.29% | | |
| Tobacco, ABC & Beer | 165,304,202 | 166,445,931 | 1,141,729 | 0.69% | | |
| Oil & Gas Severance | 24,170,319 | 19,104,686 | (5,065,633) | -20.96% | | |
| Gaming Tax | 88,195,261 | 88,849,807 | 654,546 | 0.74% | | |
| Other Dept. of Revenue | 27,722,316 | 30,134,503 | 2,412,187 | 8.70% | | |
| Other Than Dept. of Revenue | 107,227,085 | 113,870,841 | 6,643,756 | 6.20% | | |
| Sub-Total | 3,396,450,325 | 3,540,040,391 | 143,590,066 | 4.23% | | |
| All Other Transfers/Collections | 17,658,336 | 37,666,438 | 20,008,102 | 113.31% | | |
| Total | \$3,414,108,661 | \$3,577,706,829 | \$163,598,168 | 4.79% | | |



^{*}Figures in millions.

February FY 2020 General Fund collections were \$2,882,021 or 0.87% below February FY 2019 actual collections. Sales tax collections for the month of February were above the prior year by \$4.0M. Individual income tax collections for the month of February were above the prior year by \$11.8M. Corporate income tax collections for the month of February were below the prior year by \$2.5M.

Economic Statistics:

| Unemployment | <u>Rate</u> | | | |
|----------------------|------------------------|----------------|------------------|-------------|
| | <u>Latest</u> | <u>Change</u> | <u>Frequency</u> | <u>Date</u> |
| Mississippi | 5.7% | 0.1 | Monthly | Dec-19 |
| United States | 3.5% | 0.0 | Monthly | Dec-19 |
| GDP (millions) | | | | |
| ODF (IIIIIIOIIS) | | Ol # | _ | 5. |
| | <u>Latest</u> | <u>Change*</u> | <u>Frequency</u> | <u>Date</u> |
| Mississippi | 104,459 | 1.8% | Quarterly | 2019:Q3 |
| United States | 19,121,100 | 2.1% | Quarterly | 2019:Q3 |
| Naissississi Fassi | | l-\ | | |
| Mississippi Empl | <u>oyment (thousar</u> | <u>10S)</u> | | |
| | <u>Latest</u> | <u>Change</u> | <u>Frequency</u> | <u>Date</u> |
| Total Nonfarm | 1,168.7 | -0.1% | Monthly | Dec-19 |
| Total Private | 926.3 | -0.1% | Monthly | Dec-19 |
| | | | | |

^{*}annualized quarterly growth

For a more detailed listing of revenue collections for the State of Mississippi, please see the attached MS Department of Finance and Administration's monthly Revenue Report.

Mississippi Department of Finance and Administration Revenue Report

As of February 29, 2020

Page 1

STATE OF MISSISSIPPI

| STATE OF MISSISSIPPI | | | | | | | | | |
|--|--------|------------------|------------------|------------------|------------------|---------------|----|---------------|----------------|
| | ACTUAL | | | | | | | OVER OR UNDER | |
| | | ACTUAL | COLLECTIONS | ESTIMATE | ESTIMATE | COLLECTIONS | | ESTIMATE T | O DATE |
| | | COLLECTIONS | 07-01-18 | FISCAL YEAR | 07-01-19 | 07-01-19 | | | |
| SOURCE | | FY 2019 | 02-28-19 | <u>2020</u> | 02-29-20 | 02-29-20 | | AMOUNT | PERCENT |
| DEPT. OF REVENUE COLLECTIONS: | | | | | | | | | |
| SALES TAX (NET) | \$ | 2,138,037,754 \$ | 1,300,518,862 \$ | 2,188,600,000 \$ | 1,330,490,000 \$ | 1,337,059,728 | \$ | 6,569,728 | 0.49% |
| INDIVIDUAL INCOME TAX | | 1,898,059,305 | 1,091,798,933 | 1,900,000,000 | 1,119,900,000 | 1,177,213,615 | | 57,313,615 | 5.12% |
| CORPORATE INCOME TAX | | 643,653,771 | 244,815,788 | 555,200,000 | 204,340,000 | 257,224,412 | | 52,884,412 | 25.88% |
| USE TAX | | 326,412,860 | 205,303,368 | 292,200,000 | 184,530,000 | 208,326,919 | | 23,796,919 | 12.90% |
| INSURANCE PREMIUM TAX | | 311,914,397 | 141,394,191 | 302,300,000 | 144,320,000 | 141,809,949 | | (2,510,051) | -1.74% |
| TOBACCO TAX | | 138,456,827 | 92,764,407 | 140,900,000 | 94,030,000 | 90,780,272 | | (3,249,728) | -3.46% |
| ABC DIVISION | | 81,306,986 | 53,755,184 | 81,000,000 | 53,709,000 | 57,270,252 | | 3,561,252 | 6.63% |
| BEER AND WINE TAX | | 27,933,327 | 18,784,611 | 29,600,000 | 19,849,000 | 18,395,407 | | (1,453,594) | -7.32% |
| OIL SEVERANCE TAX | | 31,592,541 | 21,765,313 | 32,300,000 | 21,536,000 | 17,674,326 | | (3,861,674) | -17.93% |
| NATURAL GAS SEVERANCE TAX | | 3,296,326 | 2,405,006 | 3,800,000 | 2,536,000 | 1,430,360 | | (1,105,640) | -43.60% |
| ESTATE TAX | | 0 | 0 | 0 | 0 | 0 | | 0 | 0.00% |
| AUTO TAG FEES | | 13,229,492 | 7,913,430 | 10,300,000 | 6,318,000 | 9,553,963 | | 3,235,963 | 51.22% |
| INSTALLMENT LOAN TAX | | 11,575,373 | 8,967,957 | 11,000,000 | 8,399,000 | 9,348,694 | | 949,694 | 11.31% |
| PAYMENT IN LIEU OF TAX | | 1,200,000 | 1,200,000 | 1,200,000 | 1,200,000 | 1,200,000 | | 0 | 0.00% |
| MISCELLANEOUS | | 10,839,381 | 9,640,929 | 11,400,000 | 10,112,000 | 10,031,847 | | (80,153) | -0.79% |
| GAMING FEES & TAXES | | 136,631,531 | 88,195,261 | 134,500,000 | 87,800,000 | 88,849,807 | | 1,049,807 | 1.20% |
| TOTAL DEPT. OF REVENUE: | - | 5,774,139,870 | 3,289,223,240 | 5,694,300,000 | 3,289,069,000 | 3,426,169,550 | | 137,100,550 | 4.17% |
| | | | | | | | | _ | |
| OTHER THAN DEPT. OF REVENUE COLLEG | CTI | ONS: | | | | | | | |
| INTEREST ON INVESTMENTS | | 22,440,578 | 14,161,843 | 16,000,000 | 10,104,702 | 21,384,308 | | 11,279,606 | 111.63% |
| HIGHWAY SAFETY PATROL | | 18,182,159 | 11,781,960 | 18,700,000 | 11,906,316 | 12,607,973 | | 701,657 | 5.89% |
| INSURANCE TAX | | 27,538,432 | 18,886,775 | 28,900,000 | 19,448,521 | 20,914,442 | | 1,465,921 | 7.54% |
| LICENSES, FEES, PERMITS | | 54,588,010 | 28,783,660 | 47,300,000 | 24,478,128 | 28,688,965 | | 4,210,837 | 17.20% |
| CRIME TAX/ASSESSMENT | | 42,997,144 | 27,361,102 | 43,500,000 | 27,547,827 | 25,225,798 | | (2,322,029) | -8.43% |
| MISCELLANEOUS | | 3,008,218 | 1,633,379 | 2,400,000 | 1,522,388 | 1,250,156 | | (272,232) | -17.88% |
| GAMING FEES & TAXES | _ | 6,660,155 | 4,618,366 | 7,300,000 | 5,243,083 | 3,799,199 | | (1,443,884) | -27.54% |
| TOTAL OTHER THAN DOR: | _ | 175,414,696 | 107,227,085 | 164,100,000 | 100,250,965 | 113,870,841 | | 13,619,876 | 13.59% |
| TOTAL GF - (Sine Die) COLLECTIONS | - | 5,949,554,566 | 3,396,450,325 | 5,858,400,000 | 3,389,319,965 | 3,540,040,391 | | 150,720,426 | 4.45% |
| SETTLEMENTS/OTHER | | 18,238,361 | 17,658,336 | 0 | 0 | 36,481,061 | | 36,481,061 | 100.00% |
| WCSR TRANSFER IN | | 0 | 0 | 0 | 0 | 0 | | 0 | 0.00% |
| OTHER NON BUDGET TRANSFER IN | | 0 | 0 | 0 | 0 | 1,185,377 | | 1,185,377 | 100.00% |
| TRANSFER IN (BUD RED) | | 0 | 0 | 0 | 0 | 0 | | 0 | 0.00% |
| OTHER BUDGETED GF COLLECTIONS | | 0 | 0 | 0 | 0 | 0 | | 0 | 0.00% |
| TOTAL GENERAL FUND: | \$ | 5,967,792,927 \$ | 3,414,108,661 \$ | 5,858,400,000 \$ | 3,389,319,965 \$ | 3,577,706,829 | \$ | 188,386,864 | 5.56% |

GENERAL FUND REVENUE FY 2020 - THROUGH 02-29-20 COMPARISON TO PRIOR YEAR COLLECTIONS

| P | age | 2 |
|---|-----|---|
| | | |

| | | February | February | 07-01-18 TO | 07-01-19 TO | INCREASE OR DI OVER OR UNDER PRIC | |
|-----------------------------------|-------|----------------|----------------|------------------|-----------------|--------------------------------------|----------|
| SOURCE | | 2019 | 2020 | <u>02-28-19</u> | 02-29-20 | AMOUNT | PERCENT |
| DEPT. OF REVENUE COLLECTIONS: | | 2017 | <u>2020</u> | 02 20 17 | <u>02 27 20</u> | ANIOCIVI | TERCEIVI |
| SALES TAX (NET) | \$ | 159,618,437 \$ | 163,586,580 \$ | 1,300,518,862 \$ | 1,337,059,728 | \$ 36,540,866 | 2.81% |
| INDIVIDUAL INCOME TAX | • | 41,576,389 | 53,381,724 | 1,091,798,933 | 1,177,213,615 | 85,414,682 | 7.82% |
| CORPORATE INCOME TAX | | 16,921,465 | 14,375,174 | 244,815,788 | 257,224,412 | 12,408,624 | 5.07% |
| USE TAX | | 24,741,565 | 27,008,160 | 205,303,368 | 208,326,919 | 3,023,551 | 1.47% |
| INSURANCE PREMIUM TAX | | 22,833,293 | 24,809,318 | 141,394,191 | 141,809,949 | 415,758 | 0.29% |
| TOBACCO TAX | | 11,348,151 | 10,197,395 | 92,764,407 | 90,780,272 | (1,984,135) | -2.14% |
| ABC DIVISION | | 7,205,295 | 7,230,425 | 53,755,184 | 57,270,252 | 3,515,068 | 6.54% |
| BEER AND WINE TAX | | 2,094,991 | 2,212,544 | 18,784,611 | 18,395,407 | (389,205) | -2.07% |
| OIL SEVERANCE TAX | | 2,077,641 | 2,197,327 | 21,765,313 | 17,674,326 | (4,090,987) | -18.80% |
| NATURAL GAS SEVERANCE TAX | | 306,031 | 148,988 | 2,405,006 | 1,430,360 | (974,646) | -40.53% |
| ESTATE TAX | | 0 | 0 | 0 | 0 | 0 | 0.00% |
| AUTO TAG FEES | | 773,926 | 1,073,500 | 7,913,430 | 9,553,963 | 1,640,533 | 20.73% |
| INSTALLMENT LOAN TAX | | 12,089 | 19,791 | 8,967,957 | 9,348,694 | 380,736 | 4.25% |
| PAYMENT IN LIEU OF TAX | | 1,200,000 | 1,200,000 | 1,200,000 | 1,200,000 | 0 | 0.00% |
| MISCELLANEOUS | | 308,298 | 332,136 | 9,640,929 | 10,031,847 | 390,918 | 4.05% |
| GAMING FEES & TAXES | | 9,721,020 | 9,470,630 | 88,195,261 | 88,849,807 | 654,547 | 0.74% |
| TOTAL DEPT. OF REVENUE: | _ | 300,738,591 | 317,243,690 | 3,289,223,240 | 3,426,169,550 | 136,946,310 | 4.16% |
| OTHER THAN DEPT. OF REVENUE COLLE | ECTIO | NS: | | | | | |
| INTEREST ON INVESTMENTS | | 2,867,965 | 2,874,291 | 14,161,843 | 21,384,308 | 7,222,465 | 51.00% |
| HIGHWAY SAFETY PATROL | | 1,503,693 | 1,623,993 | 11,781,960 | 12,607,973 | 826,013 | 7.01% |
| INSURANCE TAX | | 2,941,078 | 1,824,844 | 18,886,775 | 20,914,442 | 2,027,668 | 10.74% |
| LICENSES, FEES, PERMITS | | 2,839,135 | 2,174,527 | 28,783,660 | 28,688,965 | (94,695) | -0.33% |
| CRIME TAX/ASSESSMENT | | 2,935,652 | 3,062,385 | 27,361,102 | 25,225,798 | (2,135,304) | -7.80% |
| MISCELLANEOUS | | 231,075 | 109,824 | 1,633,379 | 1,250,156 | (383,223) | -23.46% |
| GAMING FEES & TAXES | | 187,847 | 107,796 | 4,618,366 | 3,799,199 | (819,168) | -17.74% |
| TOTAL OTHER THAN: | | 13,506,445 | 11,777,660 | 107,227,085 | 113,870,841 | 6,643,756 | 6.20% |
| TOTAL GF - (Sine Die) COLLECTIONS | | 314,245,036 | 329,021,351 | 3,396,450,325 | 3,540,040,391 | 143,590,066 | 4.23% |
| SETTLEMENTS/OTHER | | 17,658,336 | 0 | 17,658,336 | 36,481,061 | 18,822,725 | 106.59% |
| WCSR TRANSFER IN | | 0 | 0 | 0 | 0 | 0 | 0.00% |
| OTHER NON BUDGET TRANSFER IN | | 0 | 0 | 0 | 1,185,377 | 1,185,377 | 100.00% |
| TRANSFER IN (BUD RED) | | 0 | 0 | 0 | 0 | 0 | 0.00% |
| OTHER BUDGETED GF COLLECTIONS | | 0 | 0 | 0 | 0 | | 0.00% |
| TOTAL GENERAL FUND: | \$ _ | 331,903,372 \$ | 329,021,351 \$ | 3,414,108,661 \$ | 3,577,706,829 | \$ 163,598,168 | 4.79% |

GENERAL FUND REVENUE FY 2020 - THROUGH 02-29-20 COMPARISON OF PRIOR YEAR/MONTHLY COLLECTIONS Page 3

| 1450 | | ESTIMATE February Febr | | February | OVER OR UNDER Bruary MONTHLY ESTIMATE | | | |
|--------------------------------------|-------|---------------------------|----------------|----------------|--|----------------|--|--|
| SOURCE | | <u>2019</u> | <u>2020</u> | <u>2020</u> | <u>AMOUNT</u> | <u>PERCENT</u> | | |
| DEPT. OF REVENUE COLLECTIONS: | | | | | | | | |
| SALES TAX (NET) | \$ | 159,618,437 \$ | 162,010,000 \$ | 163,586,580 \$ | 1,576,580 | 0.97% | | |
| INDIVIDUAL INCOME TAX | | 41,576,389 | 26,200,000 | 53,381,724 | 27,181,724 | 103.75% | | |
| CORPORATE INCOME TAX | | 16,921,465 | 11,900,000 | 14,375,174 | 2,475,174 | 20.80% | | |
| USE TAX | | 24,741,565 | 22,480,000 | 27,008,160 | 4,528,160 | 20.14% | | |
| INSURANCE PREMIUM TAX | | 22,833,293 | 32,280,000 | 24,809,318 | (7,470,682) | -23.14% | | |
| TOBACCO TAX | | 11,348,151 | 11,280,000 | 10,197,395 | (1,082,605) | -9.60% | | |
| ABC DIVISION | | 7,205,295 | 6,785,000 | 7,230,425 | 445,425 | 6.56% | | |
| BEER AND WINE TAX | | 2,094,991 | 2,301,000 | 2,212,544 | (88,456) | -3.84% | | |
| OIL SEVERANCE TAX | | 2,077,641 | 2,692,000 | 2,197,327 | (494,673) | -18.38% | | |
| NATURAL GAS SEVERANCE TAX | | 306,031 | 317,000 | 148,988 | (168,012) | -53.00% | | |
| ESTATE TAX | | 0 | 0 | 0 | 0 | 0.00% | | |
| AUTO TAG FEES | | 773,926 | 665,000 | 1,073,500 | 408,500 | 61.43% | | |
| INSTALLMENT LOAN TAX | | 12,089 | 36,000 | 19,791 | (16,209) | -45.03% | | |
| PAYMENT IN LIEU OF TAX | | 1,200,000 | 1,200,000 | 1,200,000 | 0 | 0.00% | | |
| MISCELLANEOUS | | 308,298 | 323,000 | 332,136 | 9,136 | 2.83% | | |
| GAMING FEES & TAXES | | 9,721,020 | 10,700,000 | 9,470,630 | (1,229,370) | -11.49% | | |
| TOTAL DEPT. OF REVENUE: | | 300,738,591 | 291,169,000 | 317,243,690 | 26,074,690 | 8.96% | | |
| OTHER THAN DEPT. OF REVENUE COLL | ECTIO | NS: | | | | | | |
| INTEREST ON INVESTMENTS | | 2,867,965 | 1,732,980 | 2,874,291 | 1,141,311 | 65.86% | | |
| HIGHWAY SAFETY PATROL | | 1,503,693 | 1,357,350 | 1,623,993 | 266,643 | 19.64% | | |
| INSURANCE TAX | | 2,941,078 | 2,550,365 | 1,824,844 | (725,521) | -28.45% | | |
| LICENSES, FEES, PERMITS | | 2,839,135 | 2,538,020 | 2,174,527 | (363,493) | -14.32% | | |
| CRIME TAX/ASSESSMENT | | 2,935,652 | 2,956,219 | 3,062,385 | 106,166 | 3.59% | | |
| MISCELLANEOUS | | 231,075 | 127,557 | 109,824 | (17,733) | -13.90% | | |
| GAMING FEES & TAXES | | 187,847 | 166,623 | 107,796 | (58,827) | -35.31% | | |
| TOTAL OTHER THAN: | | 13,506,445 | 11,429,114 | 11,777,660 | 348,546 | 3.05% | | |
| TOTAL GF - (Sine Die) COLLECTIONS | | 314,245,036 | 302,598,114 | 329,021,351 | 26,423,237 | 8.73% | | |
| SETTLEMENTS/OTHER | | 17,658,336 | 0 | 0 | 0 | 0.00% | | |
| WCSR TRANSFER IN | | 0 | 0 | 0 | 0 | 0.00% | | |
| OTHER NON BUDGET TRANSFER IN | | 0 | 0 | 0 | 0 | 0.00% | | |
| TRANSFER IN (BUD RED) | | 0 | 0 | 0 | 0 | 0.00% | | |
| OTHER BUDGETED GF COLLECTIONS | | 0 | 0 | 0 | 0 | 0.00% | | |
| TOTAL GENERAL FUND: | \$ | 331,903,372 \$ | 302,598,114 \$ | 329,021,351 \$ | 26,423,237 | 8.73% | | |