

MISSISSIPPI

Joint Legislative Budget Committee



DELBERT HOSEMANN
Lieutenant Governor
SENATOR DEAN KIRBY
President Pro Tempore
SENATOR W. BRIGGS HOPSON III
Chair, Appropriations Committee
SENATOR JOSH HARKINS
Chair, Finance Committee
SENATOR JOEY FILLINGANE
Chair, Judiciary, Division B
SENATOR JOHN HORHN
Chair, Labor Committee
SENATOR NICOLE BOYD
Vice Chair, Universities and Colleges

Chair
PHILIP GUNN, SPEAKER OF THE HOUSE

TONY M. GREER, DIRECTOR
Legislative Budget Office

501 North West Street, Suite 201-B
Jackson, Mississippi 39201
601-359-1580 FAX 601-359-1629

PHILIP GUNN
Speaker of the House
REPRESENTATIVE JASON WHITE
Speaker Pro Tempore
REPRESENTATIVE JOHN READ
Chair, Appropriations Committee
REPRESENTATIVE TREY LAMAR
Chair, Ways and Means Committee
REPRESENTATIVE ANGELA COCKERHAM
Chair, Judiciary A Committee
REPRESENTATIVE C. SCOTT BOUNDS
Chair, Public Utilities Committee
REPRESENTATIVE PERCY W. WATSON
Vice Chair, Ethics Committee

MEMORANDUM

TO: Members of the Joint Legislative Budget Committee

FROM: Tony Greer, Director

Misti Munroe, Chief Revenue Officer

A handwritten signature in blue ink, appearing to read "Misti Munroe".

DATE: February 5, 2021

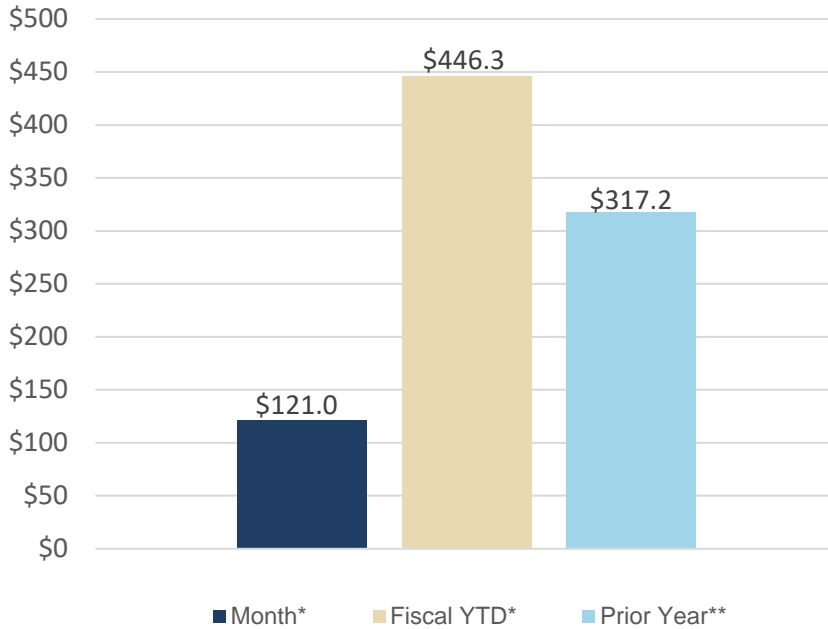
SUBJECT: FY 2021 Revenue Collections for January

Please see the attached Revenue Report as of January 31, 2021.



Comparison of Actual Revenue Collections

January 31, 2021



Fiscal YTD
Over Estimate
\$446.3M

Month
Over Estimate
\$121.0M

| Source of Revenue Collections | Month* | FYTD* | Prior Year** |
|-------------------------------|----------------|----------------|----------------|
| Sales Tax | \$31.8 | \$165.5 | \$61.2 |
| Individual Income Tax | 33.7 | 87.6 | 160.9 |
| Corporate Tax | 46.1 | 70.0 | 59.1 |
| Use Tax | 6.5 | 79.4 | 58.0 |
| Gaming Tax | 1.1 | 11.0 | -2.1 |
| Total Collections | \$121.0 | \$446.3 | \$317.2 |

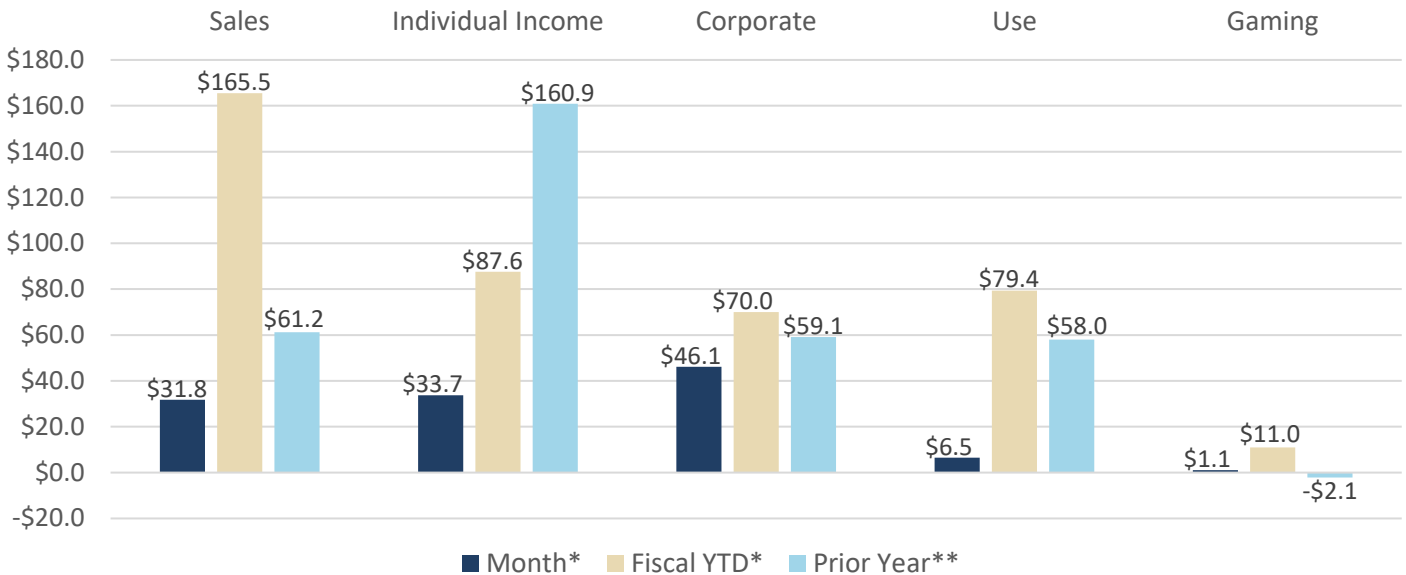
FY 2021

Total revenue collections for the month of January FY 2021 are \$121,009,993 or 30.21% above the sine die revenue estimate. Fiscal YTD revenue collections through January 2021 are \$446,283,343 or 14.31% above the sine die estimate. Fiscal YTD total revenue collections through January 2021 are \$317,238,064 or 9.77% above the prior year's collections. The FY 2021 Sine Die Revenue Estimate is \$5,690,700,000.

*Figures in millions above or below the Sine Die estimate

**Figures in millions above or below the prior year's actual collections

Comparison of Actual Revenue Collections by Tax Type

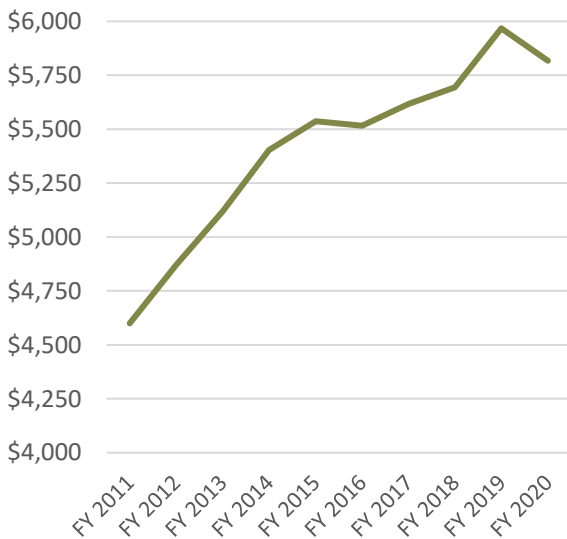


*Figures in millions above or below the Sine Die estimate

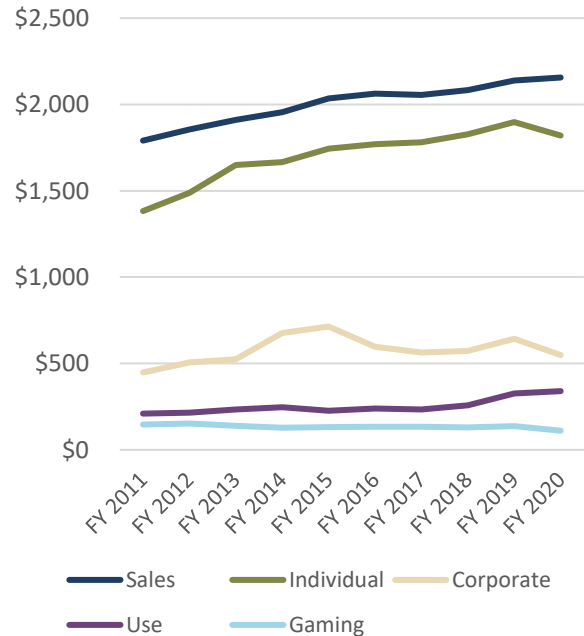
**Figures in millions above or below the prior year's actual collections

The graph above compares the actual revenue collections to the sine die revenue estimate for each of the main tax revenue sources. The figures reflect the amount the actual collections for Sales, Individual, Corporate, Use and Gaming taxes were above or below the estimate for the month and fiscal year-to-date. The graph also compares fiscal year-to-date actual collections to prior year actual collections, as of January 31, 2021.

10-Year Historical Total Revenue Collections by Fiscal Year*



10-Year Historical Revenue Collections by Tax Type

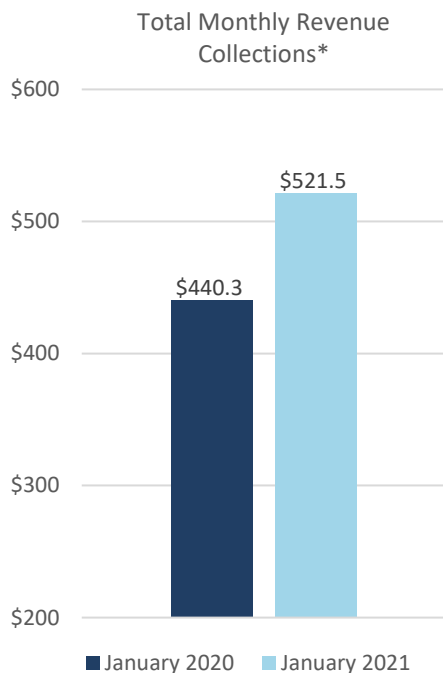


*Figures do not include budget reductions or other transfers used to balance the budget. Figures include Attorney General Settlements for FY 2011 – FY 2020.

Mississippi Revenue Report

Below is a chart showing FY 2021 year-to-date collections compared to prior year-to-date collections.

| Source of Revenue Collections | FY 2020 July - January | FY 2021 July - January | Over/(Under) Prior Year | |
|---------------------------------|------------------------|------------------------|-------------------------|--------------|
| | | | Amount (\$) | % Change |
| Sales Tax | \$1,173,473,148 | \$1,234,668,544 | \$61,195,396 | 5.21% |
| Individual Income Tax | 1,123,831,890 | 1,284,696,323 | 160,864,433 | 14.31% |
| Corporate Income Tax | 242,849,238 | 301,929,307 | 59,080,069 | 24.33% |
| Use Tax | 181,318,760 | 239,341,217 | 58,022,457 | 32.00% |
| Insurance Premium Tax | 117,000,631 | 127,018,200 | 10,017,569 | 8.56% |
| Tobacco, ABC & Beer | 146,805,568 | 166,370,100 | 19,564,532 | 13.33% |
| Oil & Gas Severance | 16,758,371 | 9,794,040 | (6,964,331) | -41.56% |
| Gaming Tax | 79,379,178 | 77,297,208 | (2,081,970) | -2.62% |
| Other Dept. of Revenue | 27,509,076 | 26,043,867 | (1,465,209) | -5.33% |
| Other Than Dept. of Revenue | 102,093,180 | 98,764,737 | (3,328,443) | -3.26% |
| Sub-Total | 3,211,019,040 | 3,565,923,543 | 354,904,502 | 11.05% |
| All Other Transfers/Collections | 37,666,438 | 0 | (37,666,438) | -100.00% |
| Total | \$3,248,685,478 | \$3,565,923,543 | \$317,238,064 | 9.77% |

**Economic Statistics:**Unemployment Rate

| | <u>Latest</u> | <u>Change</u> | <u>Frequency</u> | <u>Date</u> |
|---------------|---------------|---------------|------------------|-------------|
| Mississippi | 6.2% | -0.1 | Monthly | Dec-20 |
| United States | 6.7% | 0.0 | Monthly | Dec-20 |

GDP (millions)

| | <u>Latest</u> | <u>Change*</u> | <u>Frequency</u> | <u>Date</u> |
|---------------|---------------|----------------|------------------|-------------|
| Mississippi | 101,007 | 34.7% | Quarterly | 2020:Q3 |
| United States | 18,596,500 | 29.9% | Quarterly | 2020:Q3 |

Mississippi Employment (thousands)

| | <u>Latest</u> | <u>Change</u> | <u>Frequency</u> | <u>Date</u> |
|---------------|---------------|---------------|------------------|-------------|
| Total Nonfarm | 1,141.5 | 0.4% | Monthly | Dec-20 |
| Total Private | 906.8 | 0.3% | Monthly | Dec-20 |

*annualized quarterly growth

*Figures in millions.

January FY 2021 General Fund collections were \$81,178,229 or 18.44% above January FY 2020 actual collections. Sales tax collections for the month of January were above the prior year by \$16.5M. Individual income tax collections for the month of January were above the prior year by \$38.1M. Corporate income tax collections for the month of January were above the prior year by \$34.4M.

For a more detailed listing of revenue collections for the State of Mississippi, please see the attached MS Department of Finance and Administration's monthly Revenue Report.

Mississippi Department of Finance and Administration
Revenue Report

As of January 31, 2021

STATE OF MISSISSIPPI

| SOURCE | ACTUAL | | ESTIMATE | | ACTUAL | | OVER OR UNDER | |
|---|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-----------------------|---------------|---------------|
| | COLLECTIONS | COLLECTIONS | FISCAL YEAR | ESTIMATE | COLLECTIONS | ESTIMATE TO DATE | AMOUNT | PERCENT |
| | FY 2020 | 07-01-19 01-31-20 | 2021 | 07-01-20 01-31-21 | 07-01-20 01-31-21 | | | |
| DEPT. OF REVENUE COLLECTIONS: | | | | | | | | |
| SALES TAX (NET) | \$ 2,156,122,116 | \$ 1,173,473,148 | \$ 2,002,600,000 | \$ 1,069,180,000 | \$ 1,234,668,544 | \$ 165,488,544 | | 15.48% |
| INDIVIDUAL INCOME TAX | 1,819,610,333 | 1,123,831,890 | 2,005,000,000 | 1,197,100,000 | 1,284,696,323 | 87,596,323 | | 7.32% |
| CORPORATE INCOME TAX | 548,728,829 | 242,849,238 | 480,700,000 | 231,950,000 | 301,929,307 | 69,979,307 | | 30.17% |
| USE TAX | 339,863,553 | 181,318,760 | 288,400,000 | 159,960,000 | 239,341,217 | 79,381,217 | | 49.63% |
| INSURANCE PREMIUM TAX | 312,762,228 | 117,000,631 | 320,400,000 | 115,580,000 | 127,018,200 | 11,438,200 | | 9.90% |
| TOBACCO TAX | 139,206,037 | 80,582,877 | 133,700,000 | 78,530,000 | 86,612,623 | 8,082,623 | | 10.29% |
| ABC DIVISION | 88,622,555 | 50,039,828 | 90,800,000 | 52,601,000 | 62,178,206 | 9,577,206 | | 18.21% |
| BEER AND WINE TAX | 27,727,976 | 16,182,863 | 29,000,000 | 17,191,000 | 17,579,271 | 388,271 | | 2.26% |
| OIL SEVERANCE TAX | 21,213,506 | 15,476,999 | 20,200,000 | 11,781,000 | 8,843,612 | (2,937,388) | | -24.93% |
| NATURAL GAS SEVERANCE TAX | 1,775,004 | 1,281,372 | 1,800,000 | 1,050,000 | 950,428 | (99,572) | | -9.48% |
| AUTO TAG FEES | 13,532,878 | 8,480,463 | 11,500,000 | 6,583,000 | 7,760,996 | 1,177,996 | | 17.89% |
| INSTALLMENT LOAN TAX | 12,163,289 | 9,328,903 | 12,200,000 | 9,275,000 | 9,091,728 | (183,272) | | -1.98% |
| PAYMENT IN LIEU OF TAX | 1,200,000 | 0 | 1,200,000 | 0 | 0 | 0 | | 0.00% |
| MISCELLANEOUS | 11,235,302 | 9,699,711 | 11,600,000 | 9,960,000 | 9,191,143 | (768,857) | | -7.72% |
| GAMING FEES & TAXES | 110,694,305 | 79,379,178 | 114,300,000 | 66,300,000 | 77,297,208 | 10,997,208 | | 16.59% |
| TOTAL DEPT. OF REVENUE: | 5,604,457,913 | 3,108,925,860 | 5,523,400,000 | 3,027,041,000 | 3,467,158,806 | 440,117,806 | | 14.54% |
| OTHER THAN DEPT. OF REVENUE COLLECTIONS: | | | | | | | | |
| INTEREST ON INVESTMENTS | 29,331,625 | 18,510,016 | 14,500,000 | 8,188,200 | 7,477,812 | (710,388) | | -8.68% |
| HIGHWAY SAFETY PATROL | 18,430,959 | 10,983,980 | 18,700,000 | 10,712,000 | 11,243,973 | 531,973 | | 4.97% |
| INSURANCE TAX | 28,925,611 | 19,089,598 | 29,200,000 | 17,649,000 | 22,175,879 | 4,526,879 | | 25.65% |
| LICENSES, FEES, PERMITS | 51,188,639 | 26,514,437 | 52,000,000 | 24,802,000 | 33,178,441 | 8,376,441 | | 33.77% |
| CRIME TAX/ASSESSMENT | 37,173,545 | 22,163,413 | 43,500,000 | 24,887,000 | 20,198,853 | (4,688,147) | | -18.84% |
| MISCELLANEOUS | 2,384,485 | 1,140,333 | 2,400,000 | 1,410,000 | 1,226,226 | (183,774) | | -13.03% |
| GAMING FEES & TAXES | 5,184,698 | 3,691,403 | 7,000,000 | 4,951,000 | 3,263,552 | (1,687,448) | | -34.08% |
| TOTAL OTHER THAN DOR: | 172,619,561 | 102,093,180 | 167,300,000 | 92,599,200 | 98,764,737 | 6,165,537 | | 6.66% |
| TOTAL GF - (Sine Die) COLLECTIONS | 5,777,077,474 | 3,211,019,040 | 5,690,700,000 | 3,119,640,200 | 3,565,923,543 | 446,283,343 | | 14.31% |
| SETTLEMENTS/OTHER | 36,481,061 | 36,481,061 | 0 | 0 | 0 | 0 | | 0.00% |
| WCSR TRANSFER IN | 0 | 0 | 0 | 0 | 0 | 0 | | 0.00% |
| OTHER NON BUDGET TRANSFER IN | 3,569,628 | 1,185,377 | 0 | 0 | 0 | 0 | | 0.00% |
| TRANSFER IN (BUD RED) | 0 | 0 | 0 | 0 | 0 | 0 | | 0.00% |
| OTHER BUDGETED GF COLLECTIONS | 0 | 0 | 0 | 0 | 0 | 0 | | 0.00% |
| TOTAL GENERAL FUND: | \$ 5,817,128,163 | \$ 3,248,685,478 | \$ 5,690,700,000 | \$ 3,119,640,200 | \$ 3,565,923,543 | \$ 446,283,343 | | 14.31% |

**GENERAL FUND REVENUE FY 2021 - THROUGH 01-31-21
COMPARISON TO PRIOR YEAR COLLECTIONS**

Page 2

| SOURCE | January | January | 07-01-19 | 07-01-20 | INCREASE OR DECREASE | |
|---|-----------------------|-----------------------|------------------------------|------------------------------|--|----------------|
| | <u>2020</u> | <u>2021</u> | <u>TO</u> <u>01-31-20</u> | <u>TO</u> <u>01-31-21</u> | <u>OVER OR UNDER PRIOR YEAR</u> <u>AMOUNT</u> | <u>PERCENT</u> |
| DEPT. OF REVENUE COLLECTIONS: | | | | | | |
| SALES TAX (NET) | \$ 202,680,003 | \$ 219,176,904 | \$ 1,173,473,148 | \$ 1,234,668,544 | \$ 61,195,396 | 5.21% |
| INDIVIDUAL INCOME TAX | 113,676,769 | 151,728,423 | 1,123,831,890 | 1,284,696,323 | 160,864,433 | 14.31% |
| CORPORATE INCOME TAX | 21,591,806 | 56,015,026 | 242,849,238 | 301,929,307 | 59,080,069 | 24.33% |
| USE TAX | 35,606,296 | 34,841,160 | 181,318,760 | 239,341,217 | 58,022,457 | 32.00% |
| INSURANCE PREMIUM TAX | 134,008 | 86 | 117,000,631 | 127,018,200 | 10,017,569 | 8.56% |
| TOBACCO TAX | 11,803,819 | 11,362,724 | 80,582,877 | 86,612,623 | 6,029,746 | 7.48% |
| ABC DIVISION | 9,183,301 | 9,087,534 | 50,039,828 | 62,178,206 | 12,138,378 | 24.26% |
| BEER AND WINE TAX | 1,992,699 | 2,500,187 | 16,182,863 | 17,579,271 | 1,396,409 | 8.63% |
| OIL SEVERANCE TAX | 2,089,501 | 1,360,096 | 15,476,999 | 8,843,612 | (6,633,387) | -42.86% |
| NATURAL GAS SEVERANCE TAX | 193,118 | 186,983 | 1,281,372 | 950,428 | (330,944) | -25.83% |
| AUTO TAG FEES | 953,567 | 925,322 | 8,480,463 | 7,760,996 | (719,468) | -8.48% |
| INSTALLMENT LOAN TAX | 2,999,772 | 3,115,268 | 9,328,903 | 9,091,728 | (237,175) | -2.54% |
| PAYMENT IN LIEU OF TAX | 0 | 0 | 0 | 0 | 0 | 0.00% |
| MISCELLANEOUS | 562,987 | 393,719 | 9,699,711 | 9,191,143 | (508,568) | -5.24% |
| GAMING FEES & TAXES | 13,015,311 | 12,054,632 | 79,379,178 | 77,297,208 | (2,081,970) | -2.62% |
| TOTAL DEPT. OF REVENUE: | 416,482,959 | 502,748,063 | 3,108,925,860 | 3,467,158,806 | 358,232,946 | 11.52% |
| OTHER THAN DEPT. OF REVENUE COLLECTIONS: | | | | | | |
| INTEREST ON INVESTMENTS | 3,743,114 | 778,759 | 18,510,016 | 7,477,812 | (11,032,205) | -59.60% |
| HIGHWAY SAFETY PATROL | 1,707,639 | 1,497,486 | 10,983,980 | 11,243,973 | 259,993 | 2.37% |
| INSURANCE TAX | 4,203,268 | 4,616,393 | 19,089,598 | 22,175,879 | 3,086,281 | 16.17% |
| LICENSES, FEES, PERMITS | 8,658,672 | 8,690,356 | 26,514,437 | 33,178,441 | 6,664,004 | 25.13% |
| CRIME TAX/ASSESSMENT | 5,043,790 | 2,274,765 | 22,163,413 | 20,198,853 | (1,964,560) | -8.86% |
| MISCELLANEOUS | 186,436 | 182,021 | 1,140,333 | 1,226,226 | 85,894 | 7.53% |
| GAMING FEES & TAXES | 308,885 | 725,150 | 3,691,403 | 3,263,552 | (427,850) | -11.59% |
| TOTAL OTHER THAN: | 23,851,805 | 18,764,930 | 102,093,180 | 98,764,737 | (3,328,444) | -3.26% |
| TOTAL GF - (Sine Die) COLLECTIONS | 440,334,764 | 521,512,993 | 3,211,019,040 | 3,565,923,543 | 354,904,502 | 11.05% |
| SETTLEMENTS/OTHER | 0 | 0 | 36,481,061 | 0 | (36,481,061) | -100.00% |
| WCSR TRANSFER IN | 0 | 0 | 0 | 0 | 0 | 0.00% |
| OTHER NON BUDGET TRANSFER IN | 0 | 0 | 1,185,377 | 0 | (1,185,377) | -100.00% |
| TRANSFER IN (BUD RED) | 0 | 0 | 0 | 0 | 0 | 0.00% |
| OTHER BUDGETED GF COLLECTIONS | 0 | 0 | 0 | 0 | 0 | 0.00% |
| TOTAL GENERAL FUND: | \$ 440,334,764 | \$ 521,512,993 | \$ 3,248,685,478 | \$ 3,565,923,543 | \$ 317,238,064 | 9.77% |

**GENERAL FUND REVENUE FY 2021 - THROUGH 01-31-21
COMPARISON OF PRIOR YEAR/MONTHLY COLLECTIONS**

Page 3

| SOURCE | ESTIMATE | | | OVER OR UNDER | |
|---|------------------------|------------------------|------------------------|-----------------------------------|----------------|
| | January <u>2020</u> | January <u>2021</u> | January <u>2021</u> | MONTHLY ESTIMATE <u>AMOUNT</u> | <u>PERCENT</u> |
| DEPT. OF REVENUE COLLECTIONS: | | | | | |
| SALES TAX (NET) | \$ 202,680,003 | \$ 187,330,000 | \$ 219,176,904 | \$ 31,846,904 | 17.00% |
| INDIVIDUAL INCOME TAX | 113,676,769 | 118,000,000 | 151,728,423 | 33,728,423 | 28.58% |
| CORPORATE INCOME TAX | 21,591,806 | 9,880,000 | 56,015,026 | 46,135,026 | 466.95% |
| USE TAX | 35,606,296 | 28,330,000 | 34,841,160 | 6,511,160 | 22.98% |
| INSURANCE PREMIUM TAX | 134,008 | 100,000 | 86 | (99,914) | -99.91% |
| TOBACCO TAX | 11,803,819 | 9,840,000 | 11,362,724 | 1,522,724 | 15.47% |
| ABC DIVISION | 9,183,301 | 8,276,000 | 9,087,534 | 811,534 | 9.81% |
| BEER AND WINE TAX | 1,992,699 | 2,162,000 | 2,500,187 | 338,187 | 15.64% |
| OIL SEVERANCE TAX | 2,089,501 | 1,683,000 | 1,360,096 | (322,904) | -19.19% |
| NATURAL GAS SEVERANCE TAX | 193,118 | 150,000 | 186,983 | 36,983 | 24.66% |
| AUTO TAG FEES | 953,567 | 896,000 | 925,322 | 29,322 | 3.27% |
| INSTALLMENT LOAN TAX | 2,999,772 | 2,923,000 | 3,115,268 | 192,268 | 6.58% |
| PAYMENT IN LIEU OF TAX | 0 | 0 | 0 | 0 | 0.00% |
| MISCELLANEOUS | 562,987 | 444,000 | 393,719 | (50,281) | -11.32% |
| GAMING FEES & TAXES | 13,015,311 | 11,000,000 | 12,054,632 | 1,054,632 | 9.59% |
| TOTAL DEPT. OF REVENUE: | 416,482,959 | 381,014,000 | 502,748,063 | 121,734,063 | 31.95% |
| OTHER THAN DEPT. OF REVENUE COLLECTIONS: | | | | | |
| INTEREST ON INVESTMENTS | 3,743,114 | 1,382,000 | 778,759 | (603,241) | -43.65% |
| HIGHWAY SAFETY PATROL | 1,707,639 | 1,554,000 | 1,497,486 | (56,514) | -3.64% |
| INSURANCE TAX | 4,203,268 | 3,688,000 | 4,616,393 | 928,393 | 25.17% |
| LICENSES, FEES, PERMITS | 8,658,672 | 8,320,000 | 8,690,356 | 370,356 | 4.45% |
| CRIME TAX/ASSESSMENT | 5,043,790 | 3,874,000 | 2,274,765 | (1,599,235) | -41.28% |
| MISCELLANEOUS | 186,436 | 169,000 | 182,021 | 13,021 | 7.70% |
| GAMING FEES & TAXES | 308,885 | 502,000 | 725,150 | 223,150 | 44.45% |
| TOTAL OTHER THAN: | 23,851,805 | 19,489,000 | 18,764,930 | (724,070) | -3.72% |
| TOTAL GF - (Sine Die) COLLECTIONS | 440,334,764 | 400,503,000 | 521,512,993 | 121,009,993 | 30.21% |
| SETTLEMENTS/OTHER | 0 | 0 | 0 | 0 | 0.00% |
| WCSR TRANSFER IN | 0 | 0 | 0 | 0 | 0.00% |
| OTHER NON BUDGET TRANSFER IN | 0 | 0 | 0 | 0 | 0.00% |
| TRANSFER IN (BUD RED) | 0 | 0 | 0 | 0 | 0.00% |
| OTHER BUDGETED GF COLLECTIONS | 0 | 0 | 0 | 0 | 0.00% |
| TOTAL GENERAL FUND: | \$ 440,334,764 | \$ 400,503,000 | \$ 521,512,993 | \$ 121,009,993 | 30.21% |