

YELLOW CREEK STATE INLAND PORT AUTHORITY

(486 – 00)

FIVE-YEAR STRATEGIC PLANS FOR THE FISCAL YEARS 2026 THROUGH 2030

Y.C.P.

Yellow Creek State Inland Port Authority

1. Comprehensive Mission Statement

The Port Authority operates a port terminal and markets industrial sites. The port terminal provides services for general cargo transfer by rail cars and trucks, primarily by barges, to enhance the economic well-being of the area's industry by allowing the industry to use economic water transportation. The Yellow Creek State Inland Port Authority was created under the provisions of section 59-17-35 seq., Mississippi Code of 1972 annotated. The Port Authority is responsible for developing, marketing, maintaining, and promoting the terminal operations, serving existing industries, and attracting new industries in which to remain self-supporting. The authority also develops, markets, and promotes industrial sites on state-owned land to facilitate economic development. By developing Yellow Creek Port south along the Ten-Tom Waterway, the state of Mississippi will take another step toward attracting new industry, which will help reduce the area's unemployment.

2. Philosophy

The Yellow Creek State Inland Port Authority's philosophy is to operate the terminal operations under sound business practices, provide customers and tenants with the best quality of services, and exceed customer and tenant expectations with the port's cargo handling capabilities. Yellow Creek State Inland Port Authority is committed to economic and industrial development to locate industry and foster needed growth and employment by promoting and developing its state-owned properties.

3. Statewide Goals and Benchmarks

Statewide Goal #1: to develop a public inland port authority by offering industry transportation options, including roadways, water, and rail, and remain self-supporting to enhance the state of Mississippi further.

Benchmarks #1

- TV transfer of land to the state of Mississippi
- Increase in barge shipments
- YCP owns and maintains ten miles of rail spur with daily rail service and on-site rail mover
- Self-supporting through the terminal operations
- Rehabilitation for main dock and berth expansion at Yellow Creek Port North

State Wide Goal #2: to attract industry, foster economic development, and promote jobs Benchmark #2

- Development of an industrial park in the port complex with (14) booming industries
- Development of Yellow Creek Port South, Burnsville, MS, to include a new operations facility and rail loading yard and rail capability
- Traxys Co. Metals the building is complete and in operation barges are unloading, and lease payments are being received
- Ferrous metal processing the building is complete and in operation
- Over 800 jobs maintained and creation of 300 new jobs

- Available speculative building currently in use by Mission Forest products
- A new railroad spur at Yellow Creek Port South is under construction
- A storage facility is under construction for Yellow Creek Port South.

4. Overview of The Agency's Five-Year Strategic Plans:

The Port Authority has two programs of activities that are planned for the next five years. The two programs are 1) terminal operations and 2) industrial development and marketing

The Yellow Creek Port is a full-service facility at the juncture of the Tennessee River and the Tennessee Tombigbee waterway. The port terminal handles a wide range of commodities. Currently, it handles items of steel coils, steel pipe, steel piling, large fabricated steel items, bags of ferromanganese, bulk silicon, and bulk sand. The primary commodity remains to be steel coils. The port terminal operation involves handling transported commodities using trucks, railcars, and barges. New customers continue using the terminal due to its capabilities and location. Inbound and outbound shipments are increasing by rail, truck, and barge traffic.

The terminal utilizes three docks and two large capacity cranes: 1) a main dock for unloading barges and rail cars; 2) a secondary dock for loading barges of fabricated steel and unloading of sand at Yellow Creek Port, Iuka; and 3) Yellow Creek Port South for unloading manganese bags.

The industries located at the port complex are large steel users. All industries utilize the port terminal services. Ferrous metal processing is the port's anchor tenant.

With the growth of new tenants and existing facilities, the port continues growing in cargo and related tonnage. The port continues to operate on the original twelve-acre site, which is being fully utilized. To accommodate current and future demands from tenants and customers, plans remain underway to expand its facilities by adding a cargo loading facility with an additional lay down and storage area and other improvement projects of paving and railroad projects. Plans are complete, advertised, and awarded for the construction of an additional building for our anchor tenant, FerrouSouth. Plans also include building a new port office facility, which will allow for the current office/warehouse to be used as a marketing tool to attract an industry with water and rail transportation needs.

The Yellow Creek Port Authority continues with economic development plans for the Yellow Creek Port South and other state-owned industrial sites. Plans and growth are moving at a breakneck pace. Aggressive measures and strategies are being taken to keep up with and meet this welcomed growth's demands. Two ongoing developments include the construction of a new operations facility and rail loading yard and the continuation of the rail spur into the Yellow Creek Port South industrial complex. Plans are underway to improve the Yellow Creek Port south dock to load out bulk silicon and other commodities. Phase I and II of the rail spur have been completed, and Phase III is in the construction phase and is currently ongoing. The port has landed Mississippi Silicon in the industrial park, and this prospect is considered an anchor tenant, landing a tenant (BMSI) to occupy the speculative building. Traxys processing is complete and in operation with regular barge shipments. Other tenants include Vanleigh and Plant Process Support. Interests and inquiries continue from potential prospects regarding locating at Yellow Creek Port South. Aggressive efforts are being made to prepare/upgrade the barge terminal in Burnsville to attract the industry and serve its customers better. Large equipment purchases are necessary for the success of the barge terminal. The speculative building is complete. Plans are to start another building as soon as occupancy takes place. Aggressive marketing efforts are planned and conducted by networking with others, internet - webpage, correspondence, phone inquiries, and prospect meetings. The main objective is site visits.

No funds are being requested from the general funds. With your continued support, the northeast Mississippi area has excellent potential for further growth and development of both terminal operations and industrial development.

5. Agency's external/internal assessment

- 1. The economy is slowed, and industry is not active
- 2. Other areas become more competitive
- 3. Federal, state, and local restraints such as taxes
- 4. Policy changes in direction

The Yellow Creek Port is operated under the supervision of the Yellow Creek State Inland Port Authority. The authority consists of nine board members: one each from Tishomingo County, Alcorn County, Prentiss County, and Itawamba County that are appointed by the respective boards of supervisors, and one each from the same listed counties and one at-large appointed by the governor for staggered terms of five years each. Through monthly board meetings and regular reviews by MDA, the board determines the performance and progress. Budgets are submitted after board approval, which is a continuation of the increase in the tonnage of cargo handled. Profit margins and successful industrial recruitment are some measurable performance factors used.

6. Agency goals, objectives, strategies, and measures by programs for FY 2026 through FY 2030

Fiscal Year 2026

Program 1: Terminal Operations

Goal A: Promote and grow the public port terminal so that it can remain self-supporting and further enhance the local industry and state of Mississippi.

Objective A.1 Offers to industry a competitive multi-modal transportation advantage

<i>Efficiency</i> : Generated revenues through the terminal (\$4,771,518)
<i>Efficiency</i> : New customers served (5)
Output: Total tonnage through terminal operations (387,590)
Output: Invoices generated for previous FY year (821)
Outcome: Additional customer base added
<i>Outcome:</i> Increase of tonnage through terminal
<i>Outcome:</i> Increase of generated revenues to remain self-supporting
A.1.1 Strategy: Promote and increase barge traffic into the terminal.

Efficiency:	The terminal location is at the junction of two major waterways- Tennessee River and the Tennessee Tombigbee Waterway
	remessee River and the remessee romorgoee waterway
Efficiency:	New customers served through the port
55	6 1
Efficiency:	Generated revenues through both terminals
Output:	Utilization of two docks and equipment at both terminals
Output:	Number of barges loaded and unloaded (105)
Out	<i>tcome:</i> Increase generated revenues to remain self-supporting

Outcome:	Increase in customer base
Outcome:	Increase in overall tonnage

A.1.2. Strategy: Promote and increase rail traffic into the terminal.

Efficiency:	Own and maintain a ten-mile spur into the terminal
Efficiency:	Daily rail service to the terminal
Output:	Number of railcars loaded and unloaded (1,031)
Outcome:	Increase generated revenues to remain self-supporting

A.1.2. Strategy: Promote and increase truck traffic into the terminal.

Output:	Number of trucks loaded and unloaded (715)
Outcome:	Increase generated revenues to remain self-supporting

Objective B.1. New crane and other cargo handling equipment must be obtained, and the necessary equipment must have flexibility to accommodate the needs and demands of existing and new customers.

B.1.1 Strategy: New crane and other cargo handling accessories

Efficiency: Equipment experience in handling a wide range of shipper/customer needs *Explanatory*: The port terminal operation and its success are based on capabilities and fleet of industrial equipment *Outcome*: Working equipment equals capabilities, and capabilities equals port revenue

Objective C.1. Port terminal expansion and improvement projects

C.1.1 Strategy: Marshalling yard for steel coilsC.1.2 Strategy: Rehabilitation of rail spur at the port terminalC.1.3. Strategy: New dock expansion at the port terminalC.1.4. Strategy: Office and warehouse improvements

Outcome: Improvements and investments will enable the port terminal to grow and better serve its customers, county, and state.

Funding:

\$	0	General
\$	0	Federal
\$ 23,2	253,422	Other
\$ 23,2	253,422	Total

Program 2: Industrial Development and Marketing (2026)

Objective A.1: Enhances the economic development and well-being of the area

Efficiency: Total number of tenants (15)	
Efficiency: Total number of new jobs (300)	
Efficiency: Total jobs maintained (800)	
<i>Output:</i> Number of active prospects (5)	
<i>Output</i> : Numbers of site visits by prospects (25)	
Output: Number of prospects contacted by phone, internet, and networking (30)	
Outcome: Continued growth in the steel industry has a proven track record of	
attracting and supporting the steel service industry	
Outcome: Increase in prospects	
Outcome: Increase of tenants	
Outcome: Increase of job opportunities	

A.1.1 Strategy: Expansion of job opportunities for new and existing industries.

Objective B.1. Development and infrastructure improvements of the industrial park, Yellow Creek Port South, Burnsville, Mississippi

Output: Available speculative building complete
Output: Phase I railroad into industrial park complete
Output: Phase II railroad into industrial park construction in process
Output: Phase III railroad into industrial park construction in process
Outcome: Anchor tenant, Mississippi Silicon, located in an industrial park
Outcome: Traxys processing is in operation
Explanatory: Available assets are needed and used for attracting industry.

- B.1.1. Strategy: Barge notch loading improvements operations facility and rail yard
- B.1.2. Strategy: Utility needs
- **B.1.3. Strategy:** Access Road to barge terminal industrial park
- B.1.4. Strategy: Rail to Mississippi silicon
- **B.1.5. Strategy**: Additional equipment

Objective C.1. Aggressive marketing efforts

Output: Abilities of services and available land by port generate business and interest by word of mouth *Output*: Partnerships and networking with local organizations

Output: Prime industrial sites and multi-modal transportation options

\$	0	Federal
\$	0	General
\$ 7,7	751,141	Other
\$ 7,7	751,141	Total

Fiscal Year 2027

Program 1: Terminal Operations

Goal A: Promote and grow the public port terminal to be able to remain self-supporting and further enhance the local industry and state of Mississippi.

Objective A.1 Offers to industry a competitive multi-modal transportation advantage

Outcome: Additional port users, customers, and cargo

A.1.1 Strategy: Promote and increase barge traffic into the terminal.

Efficiency: The terminal location is at the junction of two major waterways-Tennessee River and the Tennessee Tombigbee Waterway

Output: Utilization of two docks and two cranes

Outcome: Increase generated revenues to remain self-supporting

A.1.2. Strategy: Promote and increase rail traffic into the terminal.

Efficiency: Own and maintain a ten-mile spur into the terminal *Efficiency:* Daily rail service to the terminal *Outcome:* Increase generated revenues to remain self-supporting

Objective B.1. Obtain, increase, and maintain necessary equipment to allow flexibility to accommodate the needs and demands of existing and new customers.

B.1.1 Strategy C.1 New crane and other cargo handling equipment

Efficiency: Equipment experience in handling a wide range of shipper/customer needs *Explanatory*: The port terminal operation and its success are based on abilities and a fleet of industrial equipment *Outcome*: Working equipment equals revenue

Objective C.1 Port terminal expansion and improvement projects

C.1.1 Strategy: Marshalling yard for steel coils
C.1.2 Strategy: Rehabilitation of rail spur at the port terminal
C.1.3 Strategy: New dock expansion at the port terminal
C.1.4 Strategy: Office and warehouse improvements *Outcome:* improvements and investments will enable the port terminal to grow and better serve its customers, county, and state

\$	0	Federal
\$	0	General
\$ 15	,000,000	Other
\$ 15	,000,000	Total

Program 2: Industrial Development and Marketing (2027)

Objective A.1 Enhances the economic development and well-being of the area

Outcome: Continued growth in the steel industry has a proven track record of attracting and supporting the steel service industry.

A.1.1. Strategy: Expansion of job opportunities for new and existing industries.

Objective B.1. Development and infrastructure improvements of an industrial park in Burnsville, Mississippi

> *Output*: Available speculative building *Output*: Phase I railroad into industrial park complete *Output*: Phase II railroad into industrial park complete *Outcome*: Anchor tenant and additional tenants located in an industrial park *Explanatory*: Available assets are needed and used to attract industry

B.1.1. Strategy: Barge notch improvements to include crane and equipment
B.1.2. Strategy: Utility and additional water and sewer capacity needs
B.1.3. Strategy: Access road to barge terminal in an industrial park
B.1.4. Strategy: Rail to the barge terminal

B.1.5. Strategy: Crane for speculative

Objective C.1 Aggressive marketing efforts

Output: Abilities of services and available land provided by the port generates business and interest by word of mouth*Output*: Partnerships and networking with local organizations*Output*: Prime industrial sites and multi-modal transportation options

\$	0	General
\$	0	Federal
 \$ 15,00	0,000	Other
\$ 15,00	0,000	Total

Fiscal Year 2028:

Program 1: Terminal Operations

Goal A: Promote and grow public port terminal able to remain self-supporting and further enhance the local industry and state of Mississippi.

Objective A.1	• Offer to industry a competitive multi-modal transportation
	Outcome: Additional port users, customers, and cargo
A.1.1. St	rategy: Promote and increase barge traffic into the terminal
	Efficiency: The terminal location is at the junction of two major waterways-
	Tennessee River and Tennessee Tombigbee
	Output: Utilizations of two docks and two cranes
	Outcome: Increase generated revenues to remain self-supporting
A.1.2. Stra	ategy: Promote and increase barge traffic into the terminal.
	Efficiency: Own and maintain a ten-mile rail spur into the terminal
	<i>Efficiency:</i> Daily rail service to the terminal
	Outcome: Increase generated revenues to remain self-supporting
Objective b.1.	Obtain and maintain necessary equipment to have flexibility to accommodate needs and demands of existing and new customers.
B.1.1 Strategy:	New crane and other cargo handling equipment <i>Efficiency</i> : Equipment experience in handling a wide range of
	shipper/customer needs <i>Explanatory</i> : The port terminal operation and its success are based on its abilities
	and it is a fleet of industrial equipment.
	Outcome: Working equipment equals revenue

Objective C.1. Port terminal expansion and improvement projects

C.1.1 Strategy: Marshalling for steel coils

C.1.2 Strategy:	Rehabilitation or rail spur at the port terminal
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C.1.3 Strategy: New dock expansions at the port terminal

C.1.4 Strategy: Office and warehouse improvements

Outcome: Improvements and investments will enable the port terminal to grow and better serve its customers, county, and state.

<u>Fundi</u>	ng:		
	\$	0	General
	\$	0	Federal
\$15,000,000		0,000	Other
	\$15,00	0,000	Total

Program 2: Industrial Development and Marketing (2028)

Objective A.1 Enhances the economic development and well-being of the area.

Outcome: Continued growth in the steel industry has a proven track record of attracting additional steel service industries

A.1.1 Strategy: Expansion of job opportunities for new and existing industries.

Objective B.1 Development and infrastructure improvements of an industrial park in Burnsville, MS

Output: Available speculative building

Output: Railroad into an industrial park complete

Outcome: Mississippi Silicon, BMSI, and Traxys are located in the industrial park *Explanatory*: Availability of assets is needed and used for attracting industry

B.1.1. Strategy:	Barge notch improvements to include crane and equipment
B.1.2. Strategy:	Utility needs
B.1.3. Strategy:	Access Road into industrial park completes
B.1.3. Strategy:	Rail crane to barge terminal
B.1.5. Strategy:	Crane for speculative

Objective C.1 Aggressive marketing efforts

Output: Abilities of service and available land provided by the port generates business and interest

- Output: Partnership and networking with local organizations
- *Output:* Prime industrial sites and multi-modal transportation options

\$	0	General
\$	0	Federal
<u>\$15,</u>	000,000	Other
\$15,	000,000	Total

Fiscal Year 2029:

Program 1: Terminal Operations

Goal A: Promote and grow the public port terminal to be able to remain self-supporting and further enhance the local industry and the state of Mississippi

Objective A.1. Offer the industry a competitive multi-modal transportation advantage

Outcome: Additional port users, customers, and cargo

A.1.1. Strategy: Promote and increase barge traffic into the terminal.

Efficiency: The terminal location is at the junction of the two major waterways-Tennessee River and the Tennessee Tombigbee Waterway *Output:* Utilization of two docks and multiple cranes *Outcome:* Increase generated revenues to remain self-supporting

A.1.2. Strategy: Promote and increase barge traffic into the terminal

Efficiency: Own and maintain a ten-mile rail spur into the terminal *Efficiency:* Daily rail service to the terminal *Outcome:* Increase generated revenue to remain self-supporting

Objective B.1 Obtains and maintain necessary equipment to have the flexibility to accommodate the needs and demands of existing and new customers.

B.1.1 Strategy: New crane and other cargo handling equipment

Efficiency: Equipment experience in handling a wide range of shipper/customer needs *Explanatory:* The port terminal operation and its success are based on its working equipment equals revenue *Outcome:* Working equipment equals revenue Objective C.1. Port terminal expansions and improvements projects

C.1.1 Strategy: Marshalling yard for steel coils
C.1.2 Strategy: Rehabilitation of rail spur at the port terminal
C.1.3 Strategy: New dock expansion at the port terminal
C.1.4 Strategy: New office and warehouse improvements *Outcome:* Improvements and investments will enable the port terminal to grow and better serve its customers, county, and state.

Funding:

\$	0	General
\$	0	Federal
\$15,000,000		Other
\$15,	000,000	Total

Program 2: Industrial Development and Marketing (2029)

Objective A.1. Enhance the economic development and well-being of the area *Outcome*: continued growth in the steel industry has a proven track record of attracting and supporting the steel service industry.

A.1.1. Strategy: Expansion of job opportunities for new and existing industries

Objective B.1: Development and infrastructure improvements of industrial park in Burnsville, Mississippi

Output: Available speculative building
 Output: Roadways and railroads into an industrial park
 Outcome: Additional tenants located in an industrial park
 Explanatory: Availability of assets is needed and used for attracting industry

B.1.1. Strategy: Barge notch improvements to include necessary equipment

B.1.2. Strategy: Improvement of utility needs

B.1.3. Strategy: Access roads into an industrial park

B.1.4. Strategy: Completion of rail to the barge terminal

B.1.5. Strategy: Speculative building equipment and improvements

Objective C.1. Aggressive marketing efforts

Output: Abilities of services and available land provided by port generates business and interest by word of mouth. *Output*: Partnerships and networking with local organizations *Output*: Prime industrial sites and multi-modal transportation *Outcome*: Near completion of development phases of state-owned lands

Funding:

\$	0	General
\$	0	Federal
\$15,0	000,000	Other
\$15,0	000,000	Total

Fiscal Year 2030

Program 1: Terminal Operations

Goal A: Promote and grow the public port terminal to be able to remain self-support and further the local industry and state of Mississippi.

Objective A.1 Offers to industry a competitive multi-modal transportation advantage

Outcome: Additional port users, customers, and cargo

A.1.1 Strategy: Promote and increase barge traffic into the terminal

Efficiency: Terminal location - junction of two major waterways *Output:* Utilization of the two docks and two cranes *Outcome:* Increase generated revenues to remain self-supporting

A.1.2. Strategy:	Promote and increase barge traffic into the terminal
Efficiency:	Own and maintain a ten-mile rail spur into the terminal
Output:	Utilization of the two terminals and multiple cranes
Outcome:	Increase generated revenues to remain self-supporting

Objective B.1. Obtain and maintain necessary equipment to have flexibility to accommodate the needs and demands of existing and new customers.

B.1.1 Strategy: new crane and other cargo handling equipment
 Efficiency: Equipment experience in handling a wide range of shipper/customer needs
 Explanatory: The port terminal operation and its success are based on its abilities and its a fleet of industrial equipment
 Outcome: Working equipment equals revenue

Objective C.1 Port terminal expansion and improvement projects

C.1.1 Strategy: Marshalling yard for steel coils

C.1.2 Strategy: Rehabilitation of rail spur at the port terminal

C.1.3 Strategy: New dock expansion at port terminals

C.1.4 Strategy: Completion of new office construction and warehouse improvements *Outcome:* Improvements and investments will enable the port terminal to grow and better serve its customers, county, and state.

Funding:

\$0	General
\$0	Federal
\$15,000,000	Other
\$15,000,000	Total

Program 2: Industrial Development and Marketing (2030)

Objective A.1. Enhance the economic development and well-being of the area

Outcome: Continued growth in the steel industry has a proven track record of attracting additional steel service industries.

A.1.1. Strategy: Expansion of job opportunities for new and existing industries

Objective B.1	Development and infrastructure improvements of an industrial park in Burnsville, Mississippi
	 Output: Available speculative building Output: Phase I railroad into industrial park complete Outcome: Additional tenants located in the industrial park Explanatory: Availability of assets is needed and used for attracting industry
B.1.1.	Strategy: Barge notch improvements to include necessary equipment
B.1.2. 9	Strategy: Completion of utility needs
B.1.3 . 9	Strategy: Access roads
B.1.4. S	Strategy: Completion of rail to the barge terminal
B.1.5. S	Strategy: Crane for speculative building
B.1.6. 9	Strategy: Completion of development phases of the state-owned lands
Objective C.1.	Aggressive marketing efforts

Output: Abilities of services and available land provided by port generates business and interest by word of mouth.

Output: Partnerships and networking with local organizations *Output*: Prime industrial sites *Outcome*: Completion of development phases of states of owned land

Funding:

\$	0	General
\$	0	Federal
\$15,000,000		Other
\$15,0	000,000	Total

There are not any funds being requested from the general funds. With your continued support, the Northeast Mississippi area has excellent potential for further growth and development concerning terminal operations and industrial development.